

# Guide to the Technoserve records

MS 2083



compiled by Robert Bartels and Joshua D. Cochran

March 2020

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## Collection Overview

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**CALL NUMBER:** MS 2083

**TITLE:** Technoserve Records

**DATES:** 1963–2012

**PHYSICAL DESCRIPTION:** 57.42 linear feet (143 boxes)

**LANGUAGE:** English

**SUMMARY:** The collection documents Technoserve's efforts to combat poverty in the developing world. The papers consist of administrative files, records from Technoserve presidents Edward P. Bullard and Peter Reiling, files and grant information related to Technoserve's work in Africa, Asia, and the Americas, and newsletters.

**ONLINE FINDING AID:** To cite or bookmark this finding aid, please use the following link: <https://hdl.handle.net/10079/fa/mssa.ms.2083>

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## Requesting Instructions

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Key to the container abbreviations used in the PDF finding aid:

b.      box  
f.      folder

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## Administrative Information

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### Immediate Source of Acquisition

Gift of Technoserve, 2017 and 2018.

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## Conditions Governing Access

Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.

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## Conditions Governing Use

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## Preferred Citation

Technoserve Records (MS 2083). Manuscripts and Archives, Yale University Library.

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## Separated Materials

Six systems (software) disks were removed from the collection and destroyed.

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## Biographical / Historical

Technoserve was founded in 1968 by Edward P. Bullard to combat poverty in the developing world. Bullard had previously served as a manager of a hospital in Ghana, appointed to the position by the United Church Board for World Ministries. After leaving that position Bullard started Technoserve with a mission to help lift people out of poverty through their own efforts. Bullard served as the president and chief executive officer (CEO) for 28 years. Technoserve works with the rural poor to provide them with informational, technological, and financial resources for the building of competitive farms, businesses, and industries. As of 2020, Technoserve is active in twenty-nine countries in Africa, Eurasia, and the Americas.

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## Scope and Contents

The collection includes administrative files, records from Technoserve presidents Edward P. Bullard and Peter Reiling, files and grant information related to Technoserve's work in Africa, Asia, and the Americas, and newsletters. Administrative files contain business records, meeting and committee files and notes, financial records, and correspondence. Records from the Office of the President include administrative files, correspondence, and writings and speeches by Edward P. Bullard and Peter Reiling. Country files and files relating to grant agreements contain business records and correspondence regarding Technoserve's work in countries of the developing world. The collection also includes Technoserve's newsletters documenting the organization's outreach.

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## Arrangement

The collection is arranged into five series and one addition: I. Administrative files, 1979-2010. II. Office of the President records, 1967-2001. III. Country files, 1993-2010. IV. Expired grant agreements, 1991-2012. V. Newsletters, 1989-2011.

## Collection Contents

### Series I: Administrative, 1979–2010

b. 1, f. 1	General	1982–1991
b. 1, f. 2	6 month African and South American countries source/use spreadsheets	2005
b. 1, f. 3	34th Annual Meeting, Entrepreneurs: Catalysts for Growth in the Developing World	2002 May
b. 1, f. 4-5	36th Annual Meeting, Business Solutions to Rural Poverty	2004 June
b. 1, f. 6	1994 Annual Report, administration	1994
b. 1, f. 7	1997 Edward P. Bullard Award for Leadership	1997–1998
b. 1, f. 8	1997 Edward P. Bullard Award for Leadership winner, Helen Usiri, Tanzania	1997
b. 1, f. 9	2001 Edward P. Bullard video	2000–2001
b. 1, f. 10	2001 strategic imperatives	2001
b. 1, f. 11	2004 country plan	2004
b. 2, f. 1-2	2006 audit papers	2006–2007
b. 2, f. 3	2007 country plan	2006 October
b. 2, f. 4	A-122 revised/FASB 124/title II guidelines for indirect cost proposal	1997
b. 2, f. 5-7	Administration sub-committee	1998–1999
b. 2, f. 8-9	Afghanistan	2005–2006
b. 2, f. 10	Africare/ADF	1993–1999
	Agency for International Development (AID)	
b. 2, f. 11	General	1998
b. 2, f. 12	Handbook	1985–1993
b. 3, f. 1-4	Handbook	1985–1993
b. 3, f. 5	Handbook	1994
b. 4, f. 1-4	Handbook	1994
b. 4, f. 5	Agribusiness training	1999
b. 4, f. 6	Agricultural marketing	1996–1998
b. 4, f. 7	Aid to Artisans magazine	2003
b. 5, f. 1	Análisis del Subsector Hortalizas en El Salvador (Borrador)	1999 December
b. 5, f. 2	Announcements	2000 March

b. 5, f. 3-4	Annual Africa regional meeting	2002 February
b. 5, f. 5-11	Annual meetings	1998–2001
b. 6, f. 1	Annual meeting book	1999
b. 6, f. 2	Annual meeting mailing	1999
b. 6, f. 3-5	Annual reports	1979–1999
b. 7, f. 1-2	Annual reports A copy of this material is available in digital form from Manuscripts and Archives. Contact Manuscripts and Archives at <a href="mailto:beinecke.library@yale.edu">beinecke.library@yale.edu</a> to request access to the digital copy.	2000–2010
b. 7, f. 3	Asia fruit	2000
b. 7, f. 4	An Assessment of the Income, Food Security and Nutrition Consequences of Urban Food for Work in Bolivia	1992 August
b. 7, f. 5-7	Audit committee	1998–2002
b. 7, f. 8-10	Audit committee meeting	1997–2001
b. 7, f. 11	Benefits: Technoserve insurance, Pierson and Smith	1992
b. 7, f. 12	Board minutes, biographies, lists	1998
	Board of Directors	
b. 7, f. 13	General	1998–1999
b. 8, f. 1	General	1998–2007
b. 8, f. 2	Candidates	1994
b. 8, f. 3	Corporate members and board committees: Preparation and meeting schedule	1992 June
b. 8, f. 4	Correspondence	1999
b. 8, f. 5-8	Fall meeting	1999–2003
b. 8, f. 9-10	Meeting	1996–1997
b. 9, f. 1-2	Meeting	1997
b. 9, f. 3-4	Meeting	1998 June–2000 May
b. 10, f. 1-2	Meeting	2004 December
b. 10, f. 3	Meeting agenda	2004 March
b. 10, f. 4	Personal discussion	1999
b. 10, f. 5	Personal discussions	2002
b. 10, f. 6	Recruitment	1996

## Board of Directors (continued)

b. 10, f. 7	Research, corporate	2005 September– 2005 October
b. 10, f. 8	Brazil	2005 November
b. 10, f. 9	Brazil	2006
b. 10, f. 10	Budget	1996–1998
b. 10, f. 11	Budget Committee	2007
b. 10, f. 12	Budgets: Benchmarking	2005
b. 10, f. 13	Building the Engines of Rural Growth: A strategic plan prepared for the consideration of Technoserve 's leadership	1998 September
b. 10, f. 14	Business leadership council advertisement	Undated
b. 10, f. 15	Business plan notes	1998
b. 10, f. 16	Business tools	2002–2004
b. 11, f. 1	Campbell & Company	1999
b. 11, f. 2	Carbon project	1999–2000
	Chron file	
b. 11, f. 3-4	Nordhoff, Karen	1999
b. 11, f. 5-6	Nordhoff, Karen	2000–2001
b. 11, f. 7	Reiling, Peter	1999
b. 12, f. 1-2	Reiling, Peter	1999
b. 12, f. 3	Client management process	2005 August
b. 12, f. 4	Client profiles	1998
b. 12, f. 5	Clinton, Bill, meeting follow-up	1998
b. 12, f. 6	Committee meetings	1998
b. 12, f. 7	Commodity systems assessment	1990 August
b. 12, f. 8	Comptable Technologies Inc.	1999
b. 12, f. 9	Competition	2003
b. 12, f. 10	Connections	2000 June
b. 12, f. 11-12	CorCom	1998–1999
b. 12, f. 13-14	Core indicators	1999–2005
b. 12, f. 15	Corporate audit	1998 December
b. 12, f. 16	Corporate goals	1998 December

b. 12, f. 17	Costa Rica	1996
b. 12, f. 18	Current year budgets: Budget formats	2006
b. 97	<p>NPTC audit report 2019-M-0025-0003 <i>13.5_floppy_disk 1492992 bytes (1.49 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 97	<p>Budget format 2019-M-0025-0010 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 13, f. 1	Curricula vitae of proposed party officials	Undated
b. 13, f. 2	Development activity proposal results report	1998–2002
b. 13, f. 3	Donor history	2005
b. 13, f. 4	Draft matching grant second annual report	1999
b. 13, f. 5	Dykstra, Gretchen	1996
b. 13, f. 6	E&CO. board of directors meeting	1999
b. 13, f. 7	El Salvador: United States Department of Agriculture Food for Progress Program FY 1999 proposal	1998 July
b. 13, f. 8	Environment baseline study part I	1999
b. 13, f. 9-10	Edward P. Bullard videos	1995–2000
b. 13, f. 11-17	Executive committee	1999–2003
b. 14, f. 1	Executive summaries, Bolivia	1986
b. 14, f. 2	Executive summaries, El Salvador projects	1986–1993
b. 14, f. 3	Executive summaries, Panama projects	Undated
b. 14, f. 4	Explorations 2010: A Mile High Experience	2010
b. 14, f. 5	Fairfield County, Connecticut, churches	1998–1999



b. 14, f. 6	Federal rules and regulations	1995 April
b. 14, f. 7	Finance department	1999
b. 14, f. 8	Finance history	1999–2003
b. 14, f. 9	Finance: human resources	2009
b. 14, f. 10	Finance, information technology, human resources	2007
b. 14, f. 11	Finance, Peter Reiling	2002 August
b. 14, f. 12	First steps in re-positioning Technoserve	1999 September
b. 14, f. 13	Food for Peace notes	1997 December
b. 15, f. 1-2	Food security and management by objectives	1994
b. 15, f. 3	Fountain, Frank	1995–1996
b. 15, f. 4	Fribourg, Charles	1996–1997
b. 15, f. 5	Galarza, Edwin	1997–1998
b. 15, f. 6	Georgetown University economics department	1998–1999
b. 15, f. 7-8	Ghana	1999–2001
b. 15, f. 9	Global Coffee Initiative	2000–2003
b. 15, f. 10	Global currencies	2005–2010
b. 16, f. 1	Global economics	2003–2004
b. 16, f. 2	Gluck, Steve	1998–1999
b. 16, f. 3	Government agreements	1991–1992
b. 16, f. 4	Gramercy Park Hotel	Undated
b. 16, f. 5-6	Greensheets	1999–2000
b. 16, f. 7	Greensheets	2002
b. 16, f. 8	Human Resources, administration	1999
b. 16, f. 9	IEG, Inc. advertisement	2000
b. 97	Stamp 2019-M-0025-0019 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	Undated

b. 16, f. 10	In-Kind: Fundemas, McKinsey and Company	2003–2007
b. 16, f. 11-12	Institutional Support Grant	1998 July–1998 August
b. 17, f. 1	International Expeditions, Inc.	1998 October
b. 17, f. 2	Investment Management Committee	1999
b. 17, f. 3	Investment programs	1998
b. 17, f. 4	JP Morgan non-profit seminar	1999 June
b. 17, f. 5	Kellogg study	Undated
b. 17, f. 6	Kenya	1998–2000
b. 17, f. 7	Kenya video	2000–2001
b. 17, f. 9	Latin America users	2009
b. 17, f. 10	Leadership gifts committee meeting	2001 November
b. 17, f. 11	Legal	1998
b. 17, f. 12	Lotus notes	Undated
b. 18, f. 1	Lotus Notes	Undated
b. 18, f. 2	Mafavuca Lda	2001 November
b. 18, f. 3	Magazines in Spanish	1997–2000
b. 18, f. 4	Management policies	2001 August
b. 18, f. 5	Manica, Mozambique	2001
b. 18, f. 6	Market linkages	1999
b. 19, f. 1	Market linkages	1999
b. 19, f. 2-5	Marketing	2003–2010
b. 19, f. 6	Marketing department	1999
b. 19, f. 7	Marketing meetings	1998–2000
b. 19, f. 8-9	Marketing plan and receipts	1998–2001
b. 20, f. 1-2	Matching grant	1999–2006
b. 20, f. 3	Matching grant annual report	1998–1999
b. 20, f. 4	Matching grant documents	2000–2003

## Matching grant documents (continued)

b. 97	<p>Matching grant proposal, disk 1 of 2 2019-M-0025-0011 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 97	<p>Matching grant proposal, disk 2 of 2 2019-M-0025-0012 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 20, f. 5	Matching grant evaluation	1999
b. 20, f. 6	Matching grant mid-term evaluation	2004
b. 20, f. 7	McAlister, Carrie	1999
b. 20, f. 8	McKinsey and Company	1999
b. 20, f. 9	McKinsey (MAD) Group	2005 May
b. 21, f. 1	Meeting minutes	1999
b. 21, f. 2-4	Meeting notes	1997-1999
b. 21, f. 5	Member recruitment	1998 February
b. 21, f. 6	Minutes, biographies, lists	1999
	<p>Miranda project</p> <p>This material is unprocessed and may contain sensitive information or be in a physical state that would prohibit use. Researchers wishing to request access should email <a href="mailto:beinecke.library@yale.edu">beinecke.library@yale.edu</a>. The request should outline the scope and purpose of the research project, why the researcher believes the material is relevant to their project, and contact information. The review may take several weeks.</p>	2002

## Miranda project (continued)

b. 98	Miranda cashew video 2019-M-0025-0020 <i>1 CD-R 320811298 bytes (320.81 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 August 23
b. 98	Video/business plan 2019-M-0025-0021 <i>1 CD-R 461923890 bytes (461.92 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 November
b. 21, f. 7	Miscellaneous old teaching cases	1998–1999
b. 21, f. 8	Miscellaneous projects and services	2001
b. 21, f. 9	Miscellaneous transfer documents	2000–2002
b. 21, f. 10	Mozambique executive seminar	2001 December
b. 21, f. 11	National Center for Nonprofit Boards: Assessment of the Chief Executive	1995
b. 97	Assessment of the chief executive 2019-M-0025-0008 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	1995
b. 22, f. 1	National Foundation for Teaching Entrepreneurship, Inc: Plan Empresarial	1997
b. 22, f. 2-3	National Foundation for Teaching Entrepreneurship, Inc: Business camp, Technoserve and Tanzania	2002 December
b. 22, f. 4	New country development	1999 March– 1999 November
b. 22, f. 5	Nicaragua: USDA Food for Progress Program FY 1999 proposal	1998 July
b. 22, f. 6	Nigeria	1998
b. 22, f. 7	Nordhoff, Karen daily panner	1999

b. 22, f. 8	Notebook, John Taylor (finance)	2005–2006
b. 22, f. 9	Notepad with reminders of daily tasks to perform	Undated
b. 22, f. 10	Notes database instructions	Undated
b. 22, f. 11	On-line banking	1999–2009
b. 23, f. 1	Other collated	1996–1998
b. 23, f. 2	Panama	1998–1999
b. 23, f. 3	Panama: USDA Food for Progress Program FY 1999 proposal	1998 July
b. 23, f. 4	Pension and investments committee	1999
b. 23, f. 5	Performance assessment	2002
b. 23, f. 6	Planned giving brochure	2001
b. 23, f. 7	Plans and contracts	1999
b. 23, f. 8	Poland	1998–2000
b. 23, f. 9	Poland	2006 June
b. 23, f. 10	Press packets	1999
	PricewaterhouseCoopers	
b. 23, f. 11	General	2004
b. 23, f. 12-13	Audit	2002–2003
b. 24, f. 1-2	Compliance review	2001–2004
b. 24, f. 3-4	Workfile, #1	2001–2002
b. 24, f. 5-6	Workfile, #2	2002
b. 25, f. 1	Workfile, #3	2001–2002
	Private and Voluntary Cooperation (PVC)	
b. 25, f. 2-3	Matching grant	1996–1998
b. 25, f. 4	Partnership workshop	1998 September
b. 25, f. 5	Project files	1995–1996
b. 25, f. 6	Promoting Best Practices and Institutional Partnerships in Food Aid Programs	1998 July
b. 25, f. 7	Proxies	1999
b. 25, f. 8	Public donors	2002–2003
b. 25, f. 9	Public fundraising	2003
b. 25, f. 10	Public Welfare Foundation	1997–1999

b. 25, f. 11	Publications and advertisements	1996-1998
b. 26, f. 1	Recruitment director S/I	1998 April
b. 26, f. 2	Reports on United States Agency for International Development's financial statements, internal controls, and compliance for fiscal year 1998	1999 March
b. 26, f. 3	Review of strategic decisions taken in 1998 and rationale behind them	Undated
b. 26, f. 4-5	Risk task team	2000
b. 26, f. 6	Sasakawa 2000, Sasakawa African Association	1998
b. 26, f. 7	Situación, tendencias, y oportunidades de la red de lácteos en El Salvador	2000
b. 26, f. 8	Source/Use spreadsheets	1999
b. 26, f. 9	Staff reviews	2005 June
b. 26, f. 10	Starbucks	1998
b. 27, f. 1	Strategic retreat: Arden Homestead	2001 August
b. 27, f. 2-6	Team meetings	1999
b. 27, f. 7	Technoserve banner	1998
b. 27, f. 8	Telephone messages	1998 January- 1998 July
b. 28, f. 1-2	Telephone messages	1998-2000
	United States Agency for International Development (USAID)	
b. 28, f. 3	General	1997-1999
b. 28, f. 4	Food security performance measurement workshop	1995 December
b. 28, f. 5	Support for NGO capacity-building	1998 July
b. 28, f. 6-7	United States Department of Agriculture	1998-1999
b. 28, f. 8	United States Foreign Aid: Purposes, Programs, Organization for the 21st Century, draft 1	1999
b. 28, f. 9	United States International food assistance report 1997	1998 January
b. 28, f. 10	United States personnel manual	1999 December
b. 28, f. 11	The United Way	1998 March
b. 28, f. 12-13	University collaboration	1998-1999
b. 28, f. 14	UnLtd - The Foundation for Social Entrepreneurs, supporting social entrepreneurs	2005 September
b. 29, f. 1	Video re-production	2000-2001
b. 29, f. 2	Videoconferencing analysis	1999
b. 29, f. 3	Volunteer Consulting Group, Inc.	1996

b. 29, f. 4	Web research	1998-1999
b. 29, f. 5	Website	1998-2001
b. 29, f. 6	Wellspring Advisor Group	2005
b. 29, f. 7	<i>Working Woman</i> magazine	1998-1999
b. 29, f. 8-9	The World	2000 June
b. 29, f. 10	Young and Rubicam	1999
b. 29, f. 11	Zanzibar, "The Challenge of Leadership", Africa Leadership Initiative	2002 June

**Series II: Office of the President Records, 1967–2001**

General administrative		
b. 30, f. 1	General	1998
b. 30, f. 2	Administrative sub-committee	1998
b. 30, f. 3	Africa programs	1998
Agency for International Development		
b. 30, f. 4	Advisory Committee on Voluntary Foreign Aid	1977–1985
b. 30, f. 5	Block grant and basic agreement (consolidated program grant)	1982–1985
b. 30, f. 6	Board for International Food Agricultural Development (BIFAD)	1983 November
b. 30, f. 7	Congressional presentations	1984
b. 30, f. 8-9	Country Development Strategy Statement documents	1981–1985
b. 31, f. 1	Development Services Bureau	1980 December
b. 31, f. 2	Evaluation procedures and information	1979–1983
b. 31, f. 3	Matching grant, criteria and regulations and 201 issue	1978–1984
b. 31, f. 4-5	PDC/PVC enterprise evaluation hunt	1981–1983
b. 31, f. 6	Private Voluntary Organizations (PVO) partnership	1984–1986
b. 31, f. 7-8	Private Voluntary Organizations (PVO) policy paper	1982–1983
b. 31, f. 9	Testimony of M. Peter McPherson before The House Foreign Affairs Committee on "A.I.D./I.D.C.A. Policies and Programs for Private Sector Involvement In Development Abroad"	1982 February
b. 32, f. 1	Annual meeting	1998 May
Board of Directors		
b. 32, f. 2	Fall meeting	1998 December
b. 32, f. 3	Membership	1998
b. 32, f. 4	Personal discussions	1998
b. 32, f. 5	Budget	1998
Bullard, Edward P.		
b. 32, f. 6	Biographies	1989–1996
b. 32, f. 7	Miscellaneous	1985–1992
b. 32, f. 8	Personnel	1985–1995
b. 32, f. 9	Readings	1991



## General administrative &gt; Bullard, Edward P. (continued)

b. 32, f. 10-11	Trips	1992-1996
	Chron file	
b. 32, f. 12	Nordhoff, Karen	1998
b. 33, f. 1-4	Office of the President	2001
b. 34, f. 1-2	Reiling, Peter	1998 January- 1998 December
b. 34, f. 3-4	Reiling, Peter	1998 January- 1998 December
b. 34, f. 5	Community Enterprise Development and Investment (CEDI) trust	1997-1998
b. 34, f. 6	Core indicators	1996-1998
b. 35, f. 1	Corporate audit	1997-1998
b. 35, f. 2	Corporate goals	1998
b. 35, f. 3	Correspondence	
b. 35, f. 4	Country contract, Kenya	1998
b. 35, f. 5	Country contract, Nigeria	1998
b. 35, f. 6	Donor event	1994 October
b. 35, f. 7	East Africa trip	1994
b. 35, f. 8	End Hunger award	1991
b. 35, f. 9	Executive Committee	1998
b. 35, f. 10-11	Executive's weekly minders	1989-1995
b. 36, f. 1	Executive's weekly minders	1989-1995
b. 36, f. 2	Friendship award and trip	1990-1994
b. 36, f. 3	Gardner leadership award	1990
b. 36, f. 4	Green sheets	1998
b. 36, f. 5	Human resources, administration, and management information system	1998
b. 36, f. 6	Latin America programs	1998
b. 36, f. 7	Lindsay, Stace, contract	1998 March
b. 36, f. 8	Los Angeles trip file	1994
b. 36, f. 9	Marketing	1998
	Matching grants	
b. 37, f. 1	0201-G-SS-3070	1981-1986

## General administrative &gt; Matching grants (continued)

b. 37, f. 2	1981 \$100,000 additional request	1979–1981
b. 37, f. 3	1991-1995	1991–1995
b. 37, f. 4	Basic documents, AID matching grant I #AID/SOD/PDC-G-Q211	1979–1984
b. 37, f. 5	AID/SOD/FDC G-0211	1980
b. 37, f. 6	Annual grant	1981
b. 37, f. 7	Annual report 1979	1980
b. 38, f. 1-4	Annual reports 1980-1983	1980–1983
b. 38, f. 5	Concept paper 1981	1982–1984
b. 38, f. 6	Contributions	1982–1987
b. 38, f. 7	Correspondence regarding matching grant AID/SOD/PDC-G-0211	1981–1982
b. 38, f. 8-9	Drafts	1981–1987
b. 39, f. 1	Drafts revised	1982 July
b. 39, f. 2	Matching grant application FY 1991	1991 May
b. 39, f. 3	Proposal II	1982
b. 39, f. 4	Proposal summary 1979, January 30th 1979 budget	1979 January
b. 39, f. 5	Proposal supplement #5 AID/SOD/PDC-G-0211	1980
b. 39, f. 6	Report 1983 PDC-0201-G-SS-3070-02	1983
b. 39, f. 7	Report 1984 PDC-0201-G-SS-3070-02	1984
b. 39, f. 8	Report original copy	1986
b. 39, f. 9	Revised country reports, originals/drafts, etc.	1982
b. 39, f. 10	Semi-annual report	1979 January– 1979 June
b. 39, f. 11	McKinsey and Company	1998
b. 40, f. 1	Monitoring and evaluation guidelines workshop	1996–1998
b. 40, f. 2-3	Monthly reports, Ghana	1998
b. 40, f. 4	Monthly reports, Kenya	1998
b. 40, f. 5	Operation: Roast	1993 January
b. 40, f. 6	Pension and Investment Committee	1998
b. 40, f. 7	Performance appraisals	1997–1998
b. 40, f. 8	Planning for 1998	1995–1997
b. 40, f. 9	Presidential End Hunger Award	1991

## General administrative (continued)

b. 41, f. 1	Published articles	1994-1995
b. 41, f. 2	R&D plan, Steve Londner	1998
b. 41, f. 3	Requests for Technoserve information	1985-1995
b. 41, f. 4	Source/Use spreadsheets	1998
b. 41, f. 5	Technoserve and A.I.D. priority paper	1983
b. 41, f. 6	Tierney, Paul	1995-1998
b. 41, f. 7	Young and Rubicam, baby boomers' impact on non-profit giving	1998
b. 41, f. 8	Young and Rubicam	Undated
Edward Bullard files		
b. 42, f. 1	12 Keys paper	
b. 42, f. 2	25th anniversary of Technoserve	1993
b. 42, f. 3	Battle of ideas	1993
b. 42, f. 4	Beacons of Success	1988
b. 42, f. 5	Book manuscript by Bullard, "Sustainable Human Development in an Postmodern World"	1995-1996
b. 42, f. 6	Bullard, Edward P., biographical and obituary Includes photographs of Bullard	1988-1996
b. 42, f. 7	Correspondence, administrative	1995
b. 42, f. 8	Correspondence, Albert Lederer	1968-1982
b. 42, f. 9-10	Correspondence and memoranda	1995
b. 42, f. 11	Correspondence and office files	1995-1996
b. 42, f. 12	Cost effectiveness	1986
b. 42, f. 13	Cost effectiveness efforts	1988
b. 42, f. 14	Cost effectiveness memoranda	1989
b. 42, f. 15	Edward P. Bullard and the "The Three Marias" of the Cooperative El Castano in El Salvador	1989
b. 43, f. 1	Efficiency improvements	1994 November
b. 43, f. 2	"The Essence of Technoserve " English	1987
b. 43, f. 3	Family history of Edward Bullard	1990
b. 43, f. 4	Global 2000 speech	1993
b. 43, f. 5	International Human Services Program (IHSP)	1986

## Edward Bullard files (continued)

b. 43, f. 6	Interview correspondence with Edward P. Bullard concerning North American Free Trade Agreement (NAFTA)	1994 June
b. 43, f. 7	"Know How Is In: Jump Starting Development Wealth with Dignity" English	1990 December
b. 43, f. 8	Looking towards 1988 and 2000, paper	1986
b. 43, f. 9	Marketing	1988
b. 43, f. 10	Multilateral banks as Technoserve funders	1994 May
b. 43, f. 11	Multi-year operational plan and Ghana white paper	1994
b. 98	BASF diskette 2019-M-0025-0009 <i>15.25_floppy_disk 409600 bytes (409.60 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i>  Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	Undated
b. 43, f. 12	New directions	1990
b. 43, f. 13	New York Times letter to the editor concerning Technoserve 's activities in the developing world	1994
b. 43, f. 14	Newcomen Society, 25th anniversary dinner	1993
b. 43, f. 15	Newcomen Society speech	1993
b. 43, f. 16	Newsletters, articles, and brochures, with 1977 budget	1977-1988
b. 43, f. 17	Organisation for Economic Co-operation and Development, Paris	1994 February
b. 43, f. 18	Origins of Technoserve, history	1967-1987
b. 44, f. 1	Problems and New Directions, Edward P. Bullard paper	1979
b. 44, f. 2	"Ratios": financial data, accounting manual, job costs English	1987-1988
b. 44, f. 3	"Role of NGOs," speech at Indiana University English	1994-1995
b. 44, f. 4	Senate testimony of Edward P. Bullard before the Committee on Foreign Relations, Subcommittee on Africa	1994
b. 44, f. 5	Speech to Women's Association, First Congressional Church of Darien	1995
b. 44, f. 6-8	Speeches	1982-1991
b. 44, f. 9	Technoserve history Includes photographs of Technoserve staff and offices.	1969-1996

## Edward Bullard files (continued)

b. 44, f. 10	Technoserve memoranda	1982-1984
b. 44, f. 11	Technoserve pamphlets, "questions and answers"	1982
b. 44, f. 12	Technoserve updates	1989
b. 44, f. 13	Testimony of Edward Bullard before Senate Committee on Banking, Finance, and Urban Affairs	1994
b. 44, f. 14	University of Maryland Business School commencement	

## Peter Reiling

1997

b. 45, f. 1	Budget	1997 February
b. 45, f. 2	Cash flow	1997 February
b. 45, f. 3	Executive committee	1997
b. 45, f. 4	Governance	1996-1997
b. 45, f. 5	Greensheets	1997
b. 45, f. 6	Planning	1995-1997
b. 45, f. 7	Source/Use spreadsheets	1997
b. 45, f. 8	Projected outputs	1993-1997
b. 45, f. 9	Administrative sub-committee agenda and minutes	1997
b. 45, f. 10	Africa programs	1997
b. 45, f. 11	Annual meeting	1997 May
b. 45, f. 12	Community Enterprise Development and Investment (CEDI) Trust	1997
b. 46, f. 1	Consultative Group to Assist the Poor (CGAP)	1996
b. 46, f. 2	Citizens energy	1997
b. 46, f. 3	Correspondence and notes related to appointment as president of Technoserve	1995-1996
b. 46, f. 4	Corporate audit	1996-1997
b. 46, f. 5	Corporate goals and objectives	1996 December
Country contracts		
b. 46, f. 6	El Salvador	1997
b. 46, f. 7-8	Ghana	1996-1998
b. 46, f. 9	Kenya	1997
b. 46, f. 10	Nicaragua	1997

## Peter Reiling &gt; Country contracts (continued)

b. 46, f. 11	Nigeria	1997
b. 47, f. 1-2	Panama	1996-1997
b. 47, f. 3	Peru	
b. 47, f. 4	Poland	1997
b. 47, f. 5	Tanzania	1997
b. 47, f. 6	Development venture fund and endowments	1996
b. 47, f. 7	European Economic Community	1995-1996
b. 47, f. 8	Field Office Financial Management: Major Concerns	Undated
b. 47, f. 9-10	Finance	1997-1998
b. 47, f. 11	Ford Foundation	1996 February
b. 47, f. 12	Ghana, enterprise	Undated
b. 47, f. 13	Human resources and administration	1997
b. 47, f. 14	International Finance Corporation	1997
b. 47, f. 15	Institutional Support Grant	1995-1997
b. 48, f. 1	Internal accounting and compliance	
b. 48, f. 2	Interns	1996-1997
b. 48, f. 3	Intrapreneurship	1988
b. 48, f. 4	Jumpstart Campaign	1994-1996
b. 48, f. 5	Kligerman, Alan	1996
b. 48, f. 6	Latin America programs	1997
b. 48, f. 7	Marketing	1996-1997
b. 48, f. 8	Miscellaneous country documents	1996-1997
b. 48, f. 9	MacArthur Foundation	1995
b. 48, f. 10	Microenterprise Bureau	1996-2001
b. 48, f. 11	"Monday Developments," newsletter English	1995
	Monthly reports	
b. 49, f. 1	El Salvador	1997
b. 49, f. 2-3	Ghana	1997
b. 49, f. 4	Kenya	1996-1997
b. 49, f. 5	Nicaragua	1997

## Peter Reiling &gt; Monthly reports (continued)

b. 49, f. 6	Nigeria	1996-1997
b. 49, f. 7	Peru	1997
b. 49, f. 8	Poland	1997
b. 49, f. 9	Tanzania	1997
b. 50, f. 1	New country development, Africa	1996-1997
b. 50, f. 2	New country development, Europe	1997
b. 50, f. 3	Office of the President monthly financial team meetings	1997
b. 50, f. 4	Organización de los Estados Americanos (Organization of American States)	1996
b. 50, f. 5	Organización de los Estados Americanos (Organization of American States): Aid to Artisans	1996
b. 50, f. 6	Pension and Investments Committee	1996-1997
b. 50, f. 7	Position announcement, specialist in rural finance	1997
b. 50, f. 8	Presentation: Cedi (Ghanian currency) Trust	1996 May
	Product line	
b. 50, f. 9	Credit	1996-1997
b. 50, f. 10	Environment	1995-1996
b. 50, f. 11-12	Private sector	1995-1997
b. 50, f. 13	Quality assurance	1997
b. 51, f. 1	Research and development	1997
	Sasakawa African Association 2000	
b. 51, f. 2	General	1997
b. 51, f. 3	Ethiopia	1997 March
b. 51, f. 4	Smith, Rick	1995
b. 51, f. 5-7	Strategic planning	1994-1998
b. 51, f. 8	Transition, thoughts from field	1995
b. 51, f. 9	Tulane University	1997-1998
b. 51, f. 10	University collaboration	1997 March
b. 51, f. 11	United States Dairy and Agriculture (USDA) Food Assistance Program proposals	1997 August
b. 51, f. 12	Weekly schedule planner	1998

**Series III: Country Files, 1993–2010**

General		
b. 52, f. 1-5	Country plan files Contains primarily financial files and reports concerning grants and audits.	1996–2000
Africa		
b. 53, f. 1	General	2003–2006
b. 53, f. 2-4	Africa division	2000–2001
b. 53, f. 5	Africa Leadership Initiative fliers	Undated
b. 53, f. 6	Africa Leadership Initiative fliers, "The Challenge of Leadership," Zanzibar	2002 June
b. 53, f. 7-9	African Leadership Initiative, Kellogg Foundation	2002 May–2004 October
b. 53, f. 10	Africa programs	1999
b. 53, f. 11	Africa team	2003–2005
b. 53, f. 12	Amy/Sabinus schedule	1998–2003
b. 53, f. 13	Business guides to Mozambique	Undated
b. 53, f. 14	Communications	2000
Computer files		
This material is unprocessed and may contain sensitive information or be in a physical state that would prohibit use. Researchers wishing to request access should email <a href="mailto:beinecke.library@yale.edu">beinecke.library@yale.edu</a> . The request should outline the scope and purpose of the research project, why the researcher believes the material is relevant to their project, and contact information. The review may take several weeks.		
b. 99	"Building the Engines of Rural Growth: From Planning to Action" PowerPoint 2019-M-0025-0016 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.  Date taken from file Last Modified date.	1999 May 11



## Africa &gt; Computer files (continued)

b. 99	<p>Old Taylor photos 2019-M-0025-0013 <i>13.5_floppy_disk 1492992 bytes (1.49 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	
b. 99	<p>Toolkit 2019-M-0025-0014 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 99	<p>Untitled disk 2019-M-0025-0018 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i></p> <p>Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.</p> <p>This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.</p>	Undated
b. 53, f. 15	Côte d'Ivoire	2006
	Ghana	
b. 53, f. 16-21	General	2001–2008
b. 53, f. 22	Building loan	1998–2001
b. 54, f. 1	Cedi Trust	1999–2001
b. 54, f. 2	Country contract	1999

## Africa &gt; Ghana (continued)

b. 99	Country plan 2019-M-0025-0015 <i>13.5_floppy_disk 1492992 bytes (1.49 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	1999
b. 54, f. 3-4	Country plan	2002
b. 54, f. 5	Google business plan	2005–2006
b. 54, f. 6	Marvodi Mondial Movement	1999
b. 54, f. 7	Mid-year review	2001 August
b. 54, f. 8	Trip report, food aid coalition	1999–2001
Kenya		
b. 55, f. 1-6	General	1999–2007
b. 55, f. 7	Church presentation	Undated
b. 55, f. 8	Client profile	2000
b. 99	Client profile 2019-M-0025-0006 <i>13.5_floppy_disk 1474560 bytes (1.47 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	Undated
b. 55, f. 9	Country budget	2006–2007
b. 55, f. 10	Country contract	1999
b. 55, f. 11	Country plan	2002
b. 55, f. 12-13	Evaluations and reports	1998–2002
b. 56, f. 1	Follow up	2001 April

## Africa &gt; Kenya (continued)

b. 99	KE-BDS- Budget 2019-M-0025-0017 <i>13.5_floppy_disk 737280 bytes (737.28 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i>  Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 July
b. 56, f. 2-7	Kirkhouse Trust	2005 February– 2007 November
b. 56, f. 8	Marvodi Mondial Movement	1999
b. 56, f. 9	Mid-year review	2001 February
b. 56, f. 10	United States Dairy and Agriculture (USDA) United Millers	2005
b. 95	Mondragon experiment <i>1 Videocassette (VHS)</i>  Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.	1995 October
Mozambique		
b. 56, f. 11-12	General	1998–1999
b. 57, f. 1-7	General	1998–2008
b. 57, f. 8	Country budget 2007	2006
b. 57, f. 9	Country contract	1999
b. 57, f. 10-11	Country plan	Undated
b. 96	Economic opportunity: creating jobs in the developing world (program for public television) <i>1 Videocassette (VHS)</i>  Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.	2004
b. 57, f. 12	Fundación Chile	2001
b. 57, f. 13	Mafavuca	2001 July
b. 57, f. 14	Marvodi Mondial Movement	1999

## Africa &gt; Mozambique (continued)

b. 57, f. 15	Mid-year review	2001 August
b. 58, f. 1	Notes on country visit	1998
b. 58, f. 2	United States Dairy and Agriculture amendment	2006
b. 58, f. 3	Nigeria	1999
b. 58, f. 4	General	2001 October
b. 58, f. 5	Council on Foreign Relations	1997-1998
b. 58, f. 6	European Forum Deposit Insurers (EFDI)	2001 June
b. 58, f. 7	Monthly reports	1998
b. 58, f. 8	Project proposal, Government of Ghana/United States Agency for International Development (USAID)	1993 January
b. 58, f. 9	Proposal business plan competition facility	2006
	Rwanda	
b. 58, f. 10	Country budget	2006-2007
b. 58, f. 11	The Olson Foundation	2006
b. 58, f. 12	Source/use spreadsheet	2005-2006
	South Africa	
b. 58, f. 13-16	General	2004-2007
b. 58, f. 17	Country budget 2007	2006
b. 58, f. 18	Country plan	2002
b. 59, f. 1	Employment letters	2004-2006
b. 59, f. 2	Miscellaneous	2000-2001
b. 59, f. 3	Trip report, food aid coalition	2006 December-2007 January
b. 59, f. 4	Strategy for Cutting Hunger in Africa	2001 March
	Swaziland	
b. 59, f. 5-7	General	2005-2008
b. 59, f. 8	Country budget 2007	2006
b. 59, f. 9	Fidelity investments	2006
	Tanzania	
b. 59, f. 10-12	General	1997-2002
b. 60, f. 1-5	General	2001-2007

## Africa &gt; Tanzania (continued)

b. 60, f. 6	Country budget 2007	2006
b. 60, f. 7	B Plan teaching case, Technoserve Tanzania specialty	2005–2007
b. 60, f. 8	Country contract	1998
b. 60, f. 9	Country plan	2002
b. 60, f. 10	Internal audit	2004–2005
b. 60, f. 11	Mapato	2005
b. 60, f. 12	Marvodi Mondial Movement	1999
b. 60, f. 13	Mid-year review	2001 August
b. 60, f. 14	Monthly reports	1998
b. 60, f. 15	Rotian Seed Company, Ltd.	1999 September
Uganda		
b. 60, f. 16-17	General	1998–2001
b. 61, f. 1-6	General	2000–2004
b. 61, f. 7-8	Country plan	2002–2003
b. 61, f. 9	Marvodi Mondial Movement	1999
b. 61, f. 10	Mid-year review	2001 August
b. 61, f. 11	Review	2001
b. 61, f. 12	Review for United States Agency for International Development	2000 January
b. 61, f. 13	Title 2 Previously Approved Activity (PAA)	2000 February
Asia and Europe		
b. 62, f. 1-2	India	2006–2007
Poland		
b. 62, f. 3-4	General	1999–2006
b. 62, f. 5	Country contract	1998
b. 62, f. 6	Monthly reports	1998
b. 62, f. 7-8	Strategic initiative	1994–2001
Central America and South America		
b. 63, f. 1-4	Agricultural Cooperative Development International/La Fundación Oficio Diocesano de Educación Católica (ACDI/FODEC) (Post Teremoto)	2001–2003
b. 63, f. 5	Agronegocios, agribusiness	2005 October– 2007 October

## Central America and South America (continued)

b. 63, f. 6	Agronegocios, agribusiness, nueva concepción	2006
b. 63, f. 7	Agronegocios de Sonsonate	2006
b. 63, f. 8	Binacional	2005 October– 2007 October
b. 63, f. 9	Central Cooperative (CCA) Argopecuaria de RL	2008
b. 63, f. 10	Chile and Fundación Chile	Undated
b. 63, f. 11	Colombia	2006–2009
	El Salvador	
b. 63, f. 12-17	General	2000–2008
b. 63, f. 18	Agridius Foundation NFTE partnership (National Foundaiton for Teaching Entrepreneurship)	2000 October
b. 64, f. 1	Atkinson Foundation	2007
b. 64, f. 2	Business plan competition	2001–2002
b. 64, f. 3	Citi Foundation, Youth Entrepreneur Program	2005–2008
b. 64, f. 4	Consejo Salvadoreño Del Café (Salvadoran Coffee Council)	2007 September– 2007 December
b. 64, f. 5	Country budget 2007	2006–2007
b. 64, f. 6-7	Country contract	1998–1999
b. 64, f. 8-9	Country plan 2002	2002
b. 64, f. 10	Marvodi Mondial Movement	1999
b. 64, f. 11	Mid year review	2001
b. 64, f. 12	Monthly reports	1998
	Rural Organizations and Environmental Conservation Activities Project (ROCA)	
b. 64, f. 13	Contract	1999–2003
b. 65, f. 1-3	Contract	1999–2003
b. 65, f. 4	Farm Management Center	2000
b. 65, f. 7	Farm Management Center, Fund-Usulután II	2000
b. 65, f. 5	Farm Management Center, Funprocroop	2000
b. 65, f. 6	Farm Management Center, Funsalprodese	2000
b. 65, f. 8	Strategic initiatives project	2000
b. 65, f. 9-13	United States Dairy and Agriculture (USDA)	2004

## Central America and South America &gt; El Salvador (continued)

b. 65, f. 14	Website	2000
b. 65, f. 15	Working solution	2000
b. 65, f. 16-17	Guatemala	2006-2007
	Honduras	
b. 65, f. 18	General	1998-2001
b. 66, f. 1-9	General	2000-2006
b. 67, f. 1-3	General	2004-2007
b. 67, f. 4	Country budget 2007	2006-2007
b. 67, f. 5	MCC proposal	2006 June
b. 67, f. 6	Ministry of Tourism	2003
b. 67, f. 7	Trip to Honduras	2003
b. 67, f. 8	United States Dairy and Agriculture (USDA)	2001
b. 68, f. 1	Latin America programs	1997
	Nicaragua	
b. 68, f. 2-7	General	1999-2010
b. 68, f. 8	Client profiles	2000
b. 68, f. 9	Country contract	1998
b. 68, f. 10	Country plan	2001
b. 69, f. 1	Country plan	2002
b. 69, f. 2	Funde Agro audit	2005-2006
b. 69, f. 3	Loan status	1999
b. 69, f. 4	Marvodi Mondial Movement	1999
b. 69, f. 5	Mid-review	2001
b. 69, f. 6	Monthly reports	1998
b. 69, f. 7	Plan del País (Nicaragua country plan)	1999
b. 69, f. 8	Trip report core indicators	1999 October- 2001 September
	Panama	
b. 69, f. 9-10	General	1998-2001
b. 69, f. 11	Country contract	1998
b. 69, f. 12	Monthly management memo	1999

## Central America and South America &gt; Panama (continued)

b. 69, f. 13	Monthly reports	1998
Peru		
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b. 70, f. 1-4	General	2003-2010
b. 70, f. 5	Country contract	1998
b. 70, f. 6-7	Country plan	2001-2002
b. 70, f. 8	DAP evaluation	1998-2002
b. 70, f. 9	Loan trip	2000-2001
b. 71, f. 1	Mid-year review	2000
b. 71, f. 2	Monthly management reports	1999
b. 71, f. 3	Monthly reports	1998
b. 71, f. 4	Previously approved activity full year 1999	1998
Product line		
b. 71, f. 5	Environment	1998
b. 71, f. 6	Market linkages	1997-1998
b. 71, f. 7	Meda Trade Consulting, Inc.	1996
b. 71, f. 8	Rural finance	1998
Proyecto Organizaciones Rurales y Conservación del Medio Ambiente		
b. 71, f. 9	Close out	2004 June
b. 71, f. 10	Final report	1999 May-2002 December
b. 71, f. 11	Semi-annual report	2000 September
b. 72, f. 1	United States Agency for International Development	2000-2003
b. 72, f. 2	SATCOR (Tobras de Riego)	2000-2002
b. 72, f. 3-4	Small projects	2002-2007
b. 72, f. 5	Sondear	2001 June
South America		
b. 72, f. 6-7	General	2006-2007
b. 72, f. 8	South America team	2003-2004
b. 72, f. 9-10	United Nations Office for Project Services (UNOPS) prodernor market study	2000 December-2001 April



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b. 72, f. 11-12	United States Agency for International Development (USAID) participant	1996-2002
b. 72, f. 13	Wellspring	2007 January- 2008 June

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**Series IV: Expired Grant Agreements, 1991–2012**

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b. 73, f. 1	Action for Enterprise Contract, S. Londres	2008 June–2009 June
b. 73, f. 2	Annual report, report of the treasurer	1995–2000
b. 73, f. 3	Audits	1996
b. 73, f. 4	Burson-Marsteller, LLC agreement	2008 January
b. 73, f. 5	Colbur, Chile	2009 September–2009 December
b. 73, f. 6	Confirmations	1993–1994
b. 73, f. 7	Correspondence, legal	1996–1997
b. 73, f. 8	Financials and audit	1997
b. 73, f. 9	Harvard College, Center for International Development	2008 October
b. 73, f. 10	Matching grant, reporting file	1997
b. 73, f. 11	Millennium Promise	2006 July
b. 73, f. 12-13	National Foundation for Teaching Entrepreneurship (NFTE) Biz Camp Technoserve, Tanzania	2002
PricewaterhouseCoopers		
b. 74, f. 1-4	General	1991–1999
b. 74, f. 5	Annual report	1995–1996
b. 74, f. 6	Financial statements	1997–1998
b. 74, f. 7	Report of independent accountants on schedule of indirect cost pools and rates	1999 December
b. 74, f. 8	Report on federal financial assistance programs	1999 December–2000 September
Countries		
Africa region		
b. 75, f. 1	CEPA	2004
b. 75, f. 2	East Africa Banana McKinsey and Gates	2007 May–2007 July
b. 75, f. 3	International Finance Corporation (IFC) Grassroots Business Initiative	2007 October
b. 75, f. 4	International Finance Corporation (IFC) mining contract	2005
b. 75, f. 5	International Finance Corporation (IFC) malaria contract	2005

## Countries &gt; Africa region (continued)

b. 75, f. 6-9	International Food Policy Research Institute (IFPRI) contract	2004 September– 2004 October
b. 75, f. 10	Memorandum of Understanding, On the Frontier	2001 February
b. 75, f. 11	Wildlife Conservation Society and Edun Cotton Study	2007–2008
b. 75, f. 12	Brazil, Kellogg Foundation	2003
b. 75, f. 13	Cape Verde, International Finance Corporation (IFC) contract	2005 August– 2005 December
b. 75, f. 14-16	Chemonics agreement, indefinite quantity subcontract (rapid)	2001 April
b. 75, f. 17	Conamype (South America), Network For Teaching Entrepreneurship (NFTE)	2005 February– 2005 June
b. 75, f. 18	Conference of Ministers of Agriculture (CMA) study, Africa	2009 February– 2009 June
b. 75, f. 19-21	Denmark, Cowi A/S Best, AC, perform of cashew, government of Denmark	2007 November– 2008 May
b. 75, f. 22	Egypt and Africare proposal file	2003 July–2007 June
b. 75, f. 23	Egypt teaming agreement with Africare	2003 December
	El Salvador	
b. 76, f. 1	Agridius Foundation "JumpStart" business plan competition	2000 October
b. 76, f. 2	Cudahy Fund, El Salvador Women's Project	1997–2000
b. 76, f. 3	Dusenberg	1999–2001
b. 76, f. 4	eBay Foundation	2000–2001
b. 76, f. 5	Evangelical Lutheran Church in America	1999–2000
b. 76, f. 6	Fohs Foundaiton	2002 June–2004 June
b. 76, f. 7	Greenwich World Hunger Association	1997
b. 76, f. 8	Greenwich World Hunger Association, organic horticulture	1998–2001
b. 76, f. 9	Ministro de Agricultura y Ganadería Informattech Center	2001 July–2001 December
b. 76, f. 10	Roca Cordes	2001 June–2002 May
b. 76, f. 11	San Vicente productivo consulting	2001 December
b. 76, f. 12	Shell	2002 January– 2002 August

## Countries (continued)

b. 76, f. 13	German Development Service (DED), Exotic Banana Products (EGP), German Technical Cooperation Agency (GTZ), R 31,860 (Regional Africa) mentorship fee to support DED and EBP	2009 August– 2009 December
b. 76, f. 14-19	Ghana, Chemonics and Tipcee invoice and expense report file	2005–2007
	International Fund for Agricultural Development (IFAD)	
b. 76, f. 20-24	Bridge, Tanzania, Kenya, and Mozambique	2005
b. 76, f. 25-28	Regional cashew agreement, Mozambique, Kenya, Tanzania	2005 December–2008 December
	Kenya	
b. 77, f. 1	Abt Associates Teaming Agreement agricultural trade	
b. 77, f. 2-5	Adessium Foundation	2006 August– 2008 December
b. 77, f. 6-8	Annual reports	1998–2003
b. 77, f. 9-17	Better World Together	2006
b. 77, f. 18	Bruce Heerema	2006–2009
b. 77, f. 19	Business Plan Competition (BPC) proposal file	2005–2006
b. 77, f. 20	Catholic Relief Services (CRS) sesame marketing survey	2002 June–2003 May
b. 77, f. 21	Cudahy Fund (Wakalima Dairy)	2004–2006
b. 78, f. 1-6	Department for International Development (DFID) contract	2004 June–2005 June
b. 78, f. 7	Department for International Development (DFID), European Module in Spatial Development Planning (EMSDP) extension proposal	2005–2006
b. 78, f. 8-11	Department for International Development (DFID), Western Kenya study (3 months)	2005–2007
b. 78, f. 12-14	East Africa Development Bank (EADB)	2006
b. 78, f. 15	Eastern African Fine Coffees Association	2003
b. 78, f. 16	Ecumenical Development Consultancy Organization (EDCS), free income	2001
b. 78, f. 17	French Embassy agreement with Nyala Dairy	2003
b. 78, f. 18	GTZ Fi6/Dairy Export study	2004–2006
b. 78, f. 19-23	Heerema Dairy Enterprise development over three years	
b. 78, f. 24	Heifer Project International Memorandum of Understanding	1998 June
b. 78, f. 25	Heifer Project International Moses Nyabila agreement file	2008

## Countries &gt; Kenya (continued)

b. 78, f. 26	Horace W. Goldsmith Foundation (Millennium Village Project)	2007–2008
b. 78, f. 27	International Centre for Research in Agroforestry (ICRAF) Calliandra Study Agreement	2002 May–2002 September
b. 78, f. 28-31	International Crops Research Institute for the Semi-Arid Tropics (ICRISAT) file	2002 September–2004 August
b. 78, f. 32	International Crops Research Institute for the Semi-Arid Tropics (ICRISAT), treasure legumes, subcontract agreement (three years)	2008–2010
b. 78, f. 33	International Finance Corporation honey study	2007
b. 79, f. 1	Internal transfers	2002–2004
b. 79, f. 2	Lutherans	2001–2006
b. 79, f. 3	Michigan State University	2001–2002
b. 79, f. 4	Millennium Village Project (MVP) proposal file	2005
b. 79, f. 5	Ministry of Youth Affairs (MOYA), Business Plan Competition (BPC)	2007
b. 79, f. 6-37	Monetization file	1998–2004
b. 80, f. 1-5	Monetization file	2004
b. 80, f. 6	Monetization file, Heifer International invoices	2004
b. 80, f. 7	MSME Competitiveness Project Management contract	2007 November–2008 August
b. 80, f. 8-13	Nike Foundation grants	2006 June–2008 September
b. 80, f. 14	Nike Foundation grant value chain study	2008
b. 80, f. 15	Nike Foundation Young Women in Enterprise (YWE) extension	2008 October–2009 March
b. 80, f. 16	Nyala Dairy Memorandum of Understanding	2001
b. 80, f. 17	Organisation of African Unity (OAU) and Inter-African Bureau for Animal Resources (IBAR) agreement	2001
b. 80, f. 18	Plan International Consulting agreement	2002
b. 80, f. 19-24	Rockefeller Foundation, banana tissue culture	2003–2008
b. 81, f. 1	Rockefeller Foundation, gums and resins	2002
b. 81, f. 2	Sangana (SOW)	2007
b. 81, f. 3	Smallholder Dairy Development Program II proposal	2004–2008
b. 81, f. 4	United Methodist Committee on Relief (UMCOR)	2003–2005

## Countries &gt; Kenya (continued)

b. 81, f. 5	United States Agency for International Development, rates/sub with Chemonics agreement	2006–2007
b. 81, f. 6-11	United States Department of Agriculture agreement Mt. 20,580 est.	2005
b. 81, f. 12-15	United States Department of Agriculture monetization sub-agreement, Catholic Relief Services (CRS)	2007
b. 82, f. 1-6	United States Department of Agriculture monetization sub-agreement, International Crop Research Institute for Semi-Arid Tropics (ICRISAT)	Undated
b. 82, f. 7	United States Department of Agriculture pre-financing file	2005
b. 82, f. 8	Wellspring Advisors	2002 April–2003 March
b. 82, f. 9	World Economic Forum pilot program	2006–2007
b. 82, f. 10	Liberia, Humanity United Africa Region	2008 July–2008 November
b. 82, f. 11	Madagascar, United Nations Development Programme agreement file	2005–2007
b. 82, f. 12	McKinsey and Company agreement, Africa region health	2006 November
b. 82, f. 13	Mining roundtable activity	Undated
	<b>Mozambique</b>	
b. 82, f. 14	Abt Associates teaming agreement	2008 August
b. 82, f. 15	ACDI/VOCA, United States Department of Agriculture agreement	2008–2009
b. 82, f. 16-21	ACDI/VOCA sub-agreement, United States Agency for International Development emprenda cooperative agreement	2005 February–2008 January
b. 83, f. 1	Blue Eagle Foundation	2002 December
b. 83, f. 2	Cargill, Inc. approval of oilseed crushing grant	2004
b. 83, f. 3	Cargill, Inc. proposal file for grant supporting Africa poultry industry	2005 November
b. 83, f. 4	CLUSA International, National Cooperative Business Association (NCBA) sub-contract (soybean)	2008 November–2009 January
b. 83, f. 5	Deutsche Gesellschaft Für Technische Zusammenarbeit (GTZ) agreement	2008 April
b. 83, f. 6-17	Ford Foundation contracts and grants	2003–2009
b. 83, f. 18-21	International Finance Corporation contracts	2003 September–2005 February
b. 83, f. 22	Kellogg Consulting	2004 January–2004 July

## Countries &gt; Mozambique (continued)

## Land O' Lakes Creameries

b. 83, f. 23	Correspondence	2003 October– 2008 September
b. 83, f. 24	Invoices	2003 October– 2008 September
b. 83, f. 25	Original agreement	2003 October– 2008 September
b. 83, f. 26	Subagreements	2003 October– 2008 September
b. 83, f. 27	Mafisa planning and research agreement	2005
b. 83, f. 28	Mozambique and Tanzania, Abt Associates	2000–2005
b. 84, f. 1-6	Mozlink	2003 July–2005 December
b. 84, f. 7	Nathan Associates	2004
b. 84, f. 8	Niassa tourism	2004 September– 2004 December
b. 84, f. 9	The National Christian Foundation, Patrick Cameron	2008 May
b. 84, f. 10	Natural Resources Institute (NRI) proposal and agreement	2006 November– 2009 August
b. 84, f. 11	Natural Resources Institute (NRI) and sesame project	2006 November– 2009 August
b. 84, f. 12-16	State Secretariat for Economic Affairs (SECO) agreement	2004 October– 2007 December
b. 84, f. 17	State Secretariat for Economic Affairs (SECO) agreement for \$400,400, SECO proposal of \$1.3M (Origin-labeled products, Eco-tourism, Quality assurance) (3-years)	2004 October– 2007 December
b. 84, f. 18	SNV, contract for consultation services	2005
b. 84, f. 19	Southern Africa Global Competitiveness	2005 September
b. 84, f. 20-25	Swedish International Development Agency (SIDA)	2003 October– 2005 September
b. 84, f. 26	Tellus Institute	2004
b. 84, f. 27	University of Pretoria	2001–2002
b. 84, f. 28	United States Embassy Restoration Project	2008 September– 2009 December

## Countries &gt; Mozambique (continued)

## United States Agency for International Development (USAID)

b. 85, f. 1	Emprenda extension proposal file	2007-2009
b. 85, f. 2-4	New trend	2001 June-2005 January
b. 85, f. 5	New trend financial report (SF 269) worksheets	2001 June-2005 January
b. 85, f. 6	New trend pipelines	2001 June-2005 January
b. 85, f. 7	New trend revised budget to USAID	2001 June-2005 January
b. 85, f. 8	Rural Health	2004
b. 85, f. 9-13	United States Department of Agriculture 416(b) funds fiscal year 2002	2002-2003
b. 85, f. 14	West Foundation	2001
b. 85, f. 15	World Bank Institute, Terms of Reference (TOR)	2009 April- 2009 June

## Nicaragua

b. 85, f. 16	Argidius Foundation	2006-2007
b. 86, f. 1	Conbritritros	2002-2007
b. 86, f. 2	Donation	2000
b. 86, f. 3	Expolac (LC) project	2002-2003
b. 86, f. 4-6	Fondeagro	2002-2007
b. 86, f. 7-10	Food for Progress Act	1999-2001
b. 86, f. 11	Frama Proyecto	1999-2000
b. 86, f. 12-14	Inter-American Development Bank (IDB)	2003
b. 86, f. 15	Las Hermanas project	2004 May-2004 July
b. 87, f. 1	Michigan State University sub-agreement	2005-2006
b. 87, f. 2	Presbyterian Hunger Program, Sustainable Food Security and Enterprise Development Project (SAADEP)	1999-2000

## United States Department of Agriculture

b. 87, f. 3-11	General	1997-2006
b. 87, f. 12	Bank statements	2000-2002
b. 87, f. 13	Monetization	1997-2002
b. 87, f. 14	Number 2 agreement	1998-2002



## Countries &gt; Nicaragua &gt; United States Department of Agriculture (continued)

b. 87, f. 15	Number 2 budget	1998–2002
b. 87, f. 16	Number 2 correspondence	1998–2002
b. 87, f. 17	Number 2 reports	1998–2002
Nigeria		
b. 87, f. 18	Concept paper	2000 May
b. 87, f. 19	Enterprise for Development International	2001 November
b. 87, f. 20-23	International Institute of Tropical Agriculture grant with EFDI	2005 January– 2005 February
b. 87, f. 24	Patton Foundation	2007–2008
Peru		
b. 87, f. 25	Benol S.A.C. project agreement	2002 April
b. 88, f. 1	Contracts, employment/lawyer	2000–2003
b. 88, f. 2-3	Fibrandes	2002 January– 2003 September
b. 88, f. 4	Fibrandes and Comex	2001 May–2001 August
b. 88, f. 5	Hampshire Foundation	2005 February– 2005 August
b. 88, f. 6	Instituto Nacional de Investigación Agraria (INIA) contracts	2000–2001
International Finance Corporation		
b. 88, f. 7	General	2002 October– 2002 December
b. 88, f. 8	Audit	2004 January– 2005 August
b. 88, f. 9	Cajamarca	2004–2005
b. 88, f. 10	Second phase	2004 October
b. 88, f. 11-13	Technical assistance	2003 June–2004 October
b. 88, f. 14	Lamas Coffee	2002 November
b. 88, f. 15	Legal services	2003–2004
b. 88, f. 16	Sub-contractors file (412-081)	1998–2000
b. 88, f. 17	Transfers	1999–2000
b. 88, f. 18	United States Agency for International Development payment request	1998–1999
Poland		

## Countries &gt; Poland (continued)

b. 88, f. 19	Agreement	2004 March– 2004 October
b. 88, f. 20	Agreement between Technoserve and the Center for Promotion and Support of Agricultural Enterprise	1997–2000
b. 88, f. 21	Agreement between the Center for Promotion and Support of Agricultural Enterprise in Poland and Technoserve	2000
b. 88, f. 22	Center for Promotion and Support of Agricultural Enterprises	2001
b. 88, f. 23	Memorandum of Understanding	2003–2004
b. 88, f. 24	Technoserve, Center for Promotion and Support of Agricultural Enterprise contract	1999
Rockefeller Foundation		
b. 88, f. 25	Rockefeller Foundation, East Africa Agribusinesses Accelerator	2008 November– 2008 December
b. 88, f. 26	Rockefeller Foundation, Southern Africa file	2006 April– 2006 August
b. 88, f. 27-31	Rwanda, the Olson Foundation	2006 November– 2008 January
Senegal		
b. 89, f. 1	Kumba Resources, iron ore, file, biofuel	2006–2012
b. 89, f. 2	Kumba Resources scouting study	2006–2007
South Africa		
b. 89, f. 3	Agribusinesses	2004 November
b. 89, f. 4	Angloplat proposal	2004 November
b. 89, f. 5	Argidius-Makhathini Flats Groundnuts project	2001 November
b. 89, f. 6	BusinessTrust South Africa	2006 February– 2009 December
b. 89, f. 7	Client assistance agreement file	2004
b. 89, f. 8-9	Coastal Cashews proposal	2004–2005
b. 89, f. 10	Ditubatse Business Enterprise fee for service	2005–2006
b. 89, f. 11-12	Ford Foundation	2005–2007
b. 89, f. 13	Geest company proposal	2005 February
b. 89, f. 14	J.P. Morgan Chase & Co.	2004 December–2005 December

## Countries &gt; South Africa (continued)

b. 89, f. 15	KwaTembe fruit and vegetables proposal	2004–2005
b. 89, f. 16	Monsanto Corporation	2006 September
b. 89, f. 17	Monsanto Corporation proposal	2004 August
b. 89, f. 18	Monsanto Fund	2003 July–2004 June
b. 89, f. 19	Morwathebe Forms (Pty) Ltd fee	2006 March–2010 March
b. 89, f. 20	Primary Agriculture Education and Training Authority	2004
b. 89, f. 21	Sukumansnati proposal	2004 October
b. 89, f. 22	South Africa and Kenya Business Plan Competition Lenovo	2006
b. 89, f. 23	United States Agency for International Development, South Africa	2005
Swaziland		
b. 89, f. 24	Aquaculture in Swaziland: Executive Summary	Undated
b. 89, f. 25	Commonwealth Secretariat, GBP 22,000 (Swaziland)	2009 June–2009 November
b. 89, f. 26	Honey	2005
b. 89, f. 27	Honey Industry in Swaziland, 2007 competitiveness seminar	2007 May
b. 89, f. 28	Improving Income and Opportunities for Swaziland's Smallholder Pork Farmers, pork industry strategic plan	2007 June
b. 90, f. 1	Improving Income and Opportunities for Swaziland's Smallholder Sugar Farmers, sugar industry strategic plan	2007 June
b. 90, f. 2	Opportunities to Support Goat Industry Development in Swaziland, goat industry strategic plan	2007 June
Tanzania		
b. 90, f. 3-6	Abt Associates task order	2006–2008
b. 90, f. 7-12	Agricultural Marketing Systems Development Programme agreements	2005–2007
b. 90, f. 13	Cashew Contract Songea District Council	2002
b. 98	Cashew seminar (Cable Market CNFN World Report) 2019-M-0025-0022 <i>1 CD-R 279871488 bytes (279.87 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2004 August 30

## Countries &gt; Tanzania (continued)

b. 90, f. 14	Catholic Relief Service Target	2004 January– 2004 September
b. 90, f. 15	Gatsby (cotton and textile)	2008 August
b. 90, f. 16	Green Maize (Pioneer Seed)	2004–2005
b. 90, f. 17	Heerema Foundation	2002 January– 2003 December
b. 90, f. 18	Horace W. Goldsmith Foundation (Artemisia)	2007–2008
b. 91, f. 1-4	International Institute Tropical Agreement (IITA)	2004 January– 2004 August
b. 91, f. 5	Industrial Revolution	2007–2008
b. 91, f. 6-7	Kilimanjaro Coffee Business Groups	1999–2000
b. 91, f. 8	Mapato	2005–2007
b. 91, f. 9	Milimani Rural	1999
b. 91, f. 10-13	Ministry of Foreign Affairs, Finland, District Economic and Social Empowerment Programme, Preparatory Phase (DESEMP-PP)	2007 June–2008 May
b. 91, f. 14	Mtwara Corridor development agreement	2004 September– 2005 January
b. 91, f. 15	Nombeko Rural Cooperative	1999–2000
b. 91, f. 16	Slipway fees	2005
b. 91, f. 17	Tanzania-Swiss, Southern Highlands Dairy Development Project (SHDDP) funding, Southern Highlands Agricultural Marketing and Business Acceleration (SHAMBA) activity	2002 July–2003 December
b. 91, f. 18-21	United States Agency for International Development and Global Development Alliance agreement	2006 April– 2009 April
b. 91, f. 22	Utomari Gourmet Coffee Growers	1999–2000
b. 91, f. 23	West Foundation	2006–2009
b. 91, f. 24	Youth Development Network Trust	2005 October
b. 91, f. 25	The Tech Museum Award, Global Outreach Partnership	2008 September– 2010 December
Uganda		
b. 92, f. 1	Internal transfers	2000–2003
b. 92, f. 2	KCB Foundation	2008 July–2009 April

## Countries &gt; Uganda (continued)

b. 92, f. 3-6	Rockefeller Foundation and Matoke Project	2004 December–2008 October
b. 92, f. 7-8	United Nations Office for Project Services (UNOPS), Prodemor Technical Assistance	2000–2004
	Wellspring	
b. 92, f. 9-10	General	2003–2004
b. 92, f. 11-14	Advisors	2006–2008
b. 92, f. 15	West Foundation, Africa Leadership Initiative (ALI)	2002

**Series V: Newsletters, 1989–2011**

General		
b. 93, f. 1	El Salvador donor postcard	Undated
b. 93, f. 2	Newsweek advertisement	1990 July
b. 93, f. 3	Technoserve Insider News	Winter 1989
b. 93, f. 4-7	Award Update	1997–2000
b. 93, f. 8-19	Technoserve: A Working Solution to World Hunger	1989–1994
b. 93, f. 20-29	The Working Solution	1995–2000
b. 93, f. 30-47	World	1994–2004
b. 94, f. 1-22	World	2004–2011

**Accession 2019-M-0022: Additional material, 1963–2011**

This accession consists of photographs, negatives, and slides documenting Technoserve's work of combating poverty in Africa, Asia, the Americas, and Europe. Materials document the work and projects undertaken in specific countries, as well as Technoserve's operations, events, and staff in the United States.

This accession is arranged into two groupings: Countries and Technoserve events, staff, and marketing.

Countries		1969–2005
<p>This grouping consists primarily of photographs, photographic negatives, and slides from Technoserve's projects throughout the world. Most materials are from between the 1970s and the early 2000s.</p> <p>Processing staff maintained items in the folders and order in which they were received. Multiple folders within the same country grouping may include overlapping years or date spans.</p> <p>Files are organized alphabetically by country.</p>		
b. 1, f. 1	Belize	1981–1986
b. 1, f. 2-3	Bolivia	1993–1996
b. 1, f. 4	Burkino Faso Kaiaka negatives	1987 August
b. 2, f. 1-6	Costa Rica	1985–1997
b. 3, f. 1	Dominica	1970
	El Salvador	1979–2002
b. 3, f. 2-6	1979-1993	
b. 4, f. 1-6	1982-1994	
b. 5, f. 1-10	1996-2002	
b. 6, f. 1	Circa 1990s Contains photographs.	Circa 1990s
b. 6, f. 2	Circa 1990s Contains both prints and negatives.	Circa 1990s
b. 6, f. 3	2002 Photographs taken by Richard Lord.	2002
b. 6, f. 4	Undated Contains prints and negatives.	Undated
	Ghana	1971–2002
b. 6, f. 5-6	1971-1983	
b. 7, f. 1-8	1972-2000	
b. 8, f. 1-10	1984-2001	

## Countries &gt; Ghana (continued)

b. 9, f. 1-4	1998-2001	
b. 9, f. 5	1998 March Visit of United States President Bill Clinton.	1998 March
	Farmers' field day in Brong Ahfro region	2002
b. 9, f. 6	Farmers' field day in Brong Ahfro region (text materials)	
b. 40	Farmers' field day 1 Videocassette (VHS)  Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.	
b. 9, f. 7-8	Circa 1990s Photographs taken by Daniel E. Bonnie.	Circa 1990s
b. 9, f. 9	Circa 2000 Photographs of Cape Coast Castle.	Circa 2000
b. 9, f. 10	Undated Contains both photographic prints and negatives.	Undated
b. 9, f. 11	Undated Contains photographic negatives.	Undated
b. 9, f. 12	Guatemala	Circa 1990-1992
b. 10, f. 1-2	Honduras	1969-2001
	Kenya	1972-2005
b. 10, f. 3-7	1972-2001	
b. 11, f. 1-7	1980-2001	
b. 12, f. 1-9	1983-2003	
b. 13, f. 1-2	2005	
b. 13, f. 3	2005 February Photographs of the Kenya Dairy Project taken by Stephen Ravosa, photographer.	2005 February
b. 13, f. 4	Undated Contains both prints and negatives.	Undated
	Computer files	



## Countries &gt; Kenya &gt; Computer files (continued)

b. 41	Wellspring visit to TNS NYALA dairy project (1 of 2) 2019-M-0022-0001 <i>13.5_floppy_disk 746496 bytes (746.50 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 October 22
b. 41	Wellspring visit to TNS NYALA dairy project (2 of 2) 2019-M-0022-0002 <i>13.5_floppy_disk 746496 bytes (746.50 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 October 22
b. 41	Wellspring visit to TNS Jensam dairies 2019-M-0022-0003 <i>13.5_floppy_disk 746496 bytes (746.50 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 October 22
b. 13, f. 5	Mexico	1989
	Mozambique	1998–2005
b. 13, f. 6-12	1998-2003	
b. 14, f. 1	2001 April 21	
b. 14, f. 2	2001 April 21-28	
b. 14, f. 3-5	2001-2005	
	Nicaragua	1977–2002
b. 15, f. 1-8	1977-1997	
b. 16, f. 1-12	1997-2000	
b. 17, f. 1-3	1999-2002	
b. 17, f. 4-6	2002 September Photographs taken by Rohanna Mertens.	2002 September

## Countries (continued)

b. 18, f. 1-4	Nigeria	1989–2001
	Panama	1980–1998
b. 19, f. 1-4	1980–1998	1980–1998
b. 19, f. 5	1997 October 10 Visit by United States First Lady Hillary Rodham Clinton.	1997 October 10
b. 19, f. 6	Circa 1980s Contains prints, negatives, and slides.	Circa 1980s
	Peru	1979–2001
b. 20, f. 1-9	1979-1996	
b. 21, f. 1-9	1995-2001	
b. 21, f. 10	Circa 1990s Photographs of alpaca sheering in Puno, Peru.	Circa 1990s
b. 21, f. 11	Circa 1990s Contains both slides and photographic prints.	Circa 1990s
b. 22, f. 1	Poland	1991–1997
b. 22, f. 2-3	Rwanda	1985–1993
b. 22, f. 4	South Africa	1999–2002
b. 22, f. 5	Sudan	1988–1989
	Tanzania	1991–2003
b. 23, f. 1-7	1991-2003	
b. 23, f. 8	1999 Rebekah Bowman, photographer	1999
b. 24, f. 1-4	1999-2003	
b. 24, f. 5	2002 Photographs of Rajinder Mand.	2002
b. 25, f. 1-2	Uganda	1971–2002
b. 25, f. 3	Vietnam	2003
	Zaire	1982–1989
b. 25, f. 4-6	1982-1989	
b. 26, f. 1-2	1985-1989	

Technoserve events, staff, and marketing 1963–2011

Material primarily consists of photographs, photographic negatives, and slides documenting Technoserve's staff, events, and fundraising from the 1980s through the early 2000s. Many of the materials in this grouping were used for outreach, including in Technoserve newsletters, fundraising, and marketing campaigns.

Processing staff maintained items in the folders and order in which they were received. Multiple folders within the same subject grouping may include overlapping years or date spans.

Folders are arranged alphabetically by subject and chronologically within subjects.

Annual meetings 1987–2004

b. 27, f. 1	1987 Contains slides.	
b. 27, f. 2	1998	
b. 27, f. 3	1999	
b. 37	2000 Photograph album	
b. 38	2001 Photograph album	
b. 27, f. 4	2002 Stan Schnier, photographer	
b. 27, f. 5-6	2003 Richard Lord, photographer	
b. 28, f. 1-2	2004 Deborah Harse, photographer	
	Annual reports	1980–1992
b. 28, f. 3	1980	
b. 28, f. 4	1981	
b. 28, f. 5	1984-1990	
b. 28, f. 6	1991-1992	
b. 29, f. 1	Bankers in Nebraska	1989 August
b. 29, f. 2	Bullard, Edward P.	1963–1997
	Business Leadership Council meetings	2001–2003
b. 29, f. 3	2001	
b. 29, f. 4	2002	

## Technoserve events, staff, and marketing &gt; Business Leadership Council meetings (continued)

b. 29, f. 5	2003 Deborah Harse, photographer	
Computer files		
b. 42	Miranda Project, video/business plan 2019-M-0022-0004 <i>1 CD-R 918228580 bytes (918.23 Megabytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i>  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2002 November
b. 41	Technoserve annual keepers including fonts 2019-M-0022-0006 <i>13.5_floppy_disk 737280 bytes (737.28 Kilobytes. This reflects the size of the carrier media, but may not accurately reflect the extent of digital files available for research.)</i>  Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	
b. 30, f. 1	Ghana reception for Margaret Bowman-Hicks	1995 November 22
b. 30, f. 2	Manhattan Beach Community Club	Circa 1990s
b. 30, f. 3	Newcomen Society dinner	1993
	Publicity, presentations, and promotional materials	1967-2011
b. 30, f. 4-6	1967-1997	
b. 31, f. 1-6	1975-2011	
b. 32, f. 1-6	1989-2003	
b. 32, f. 7	1994 Carolyn Synder files and letters.	1994
b. 32, f. 8	1996 Paul Soros, photographer	1996
b. 32, f. 9	2002 Photographs of Biz Camp.	2002
b. 32, f. 10	2002 December Photographs of Tanzania teacher training.	2002 December

Technoserve events, staff, and marketing > Publicity, presentations, and promotional materials  
(continued)

b. 32, f. 11	Circa 2002 Photographs of WEPS rice trading.	Circa 2002
b. 32, f. 12	2003 February–2003 March Photographs of Tanzania.	2003 February– 2003 March
b. 32, f. 13	2004 June Photographs of Kenya Maki Dairy.	2004 June
b. 32, f. 14	2004 June Photographs of Kenya-- Rockefeller Bau. Project/Nyala Dairy.	2004 June
b. 32, f. 15-16	2004 June Mozambique Citrum photos	2004 June
b. 33, f. 1-2	Undated Contains slides.	Undated
b. 33, f. 3-5	Undated Contains photographic prints and negatives.	Undated
	Staff	1975–2005
b. 34, f. 1-8	1975-2002	
b. 35, f. 1-4	1990-2002	
b. 35, f. 5	2000 October Contains negatives from staff party.	2000 October
	2005 April–2005 May Ritz Camera orders # 3937610 and #3948370	2005 April– 2005 May
b. 35, f. 6	Contact sheets for # 3937610 and #3948370	2005 April– 2005 May
b. 43	Photo CD (order #3937610) 2019-M-0022-0007 <i>1 CD-R 679761302 bytes (679.76 Megabytes.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2005 April 27
b. 44	Photo CD (order #3948370) 2019-M-0022-0008 <i>1 CD-R 159573696 bytes (159.57 Megabytes.)</i> Restricted fragile material. Access copies of digital files may be requested. Consult Public Services for further information.  This material was imaged or captured by Beinecke staff in 2024 for preservation and access. Additional information about actions taken may be available at the repository.	2005 May

## Technoserve events, staff, and marketing &gt; Staff (continued)

b. 35, f. 7	Undated Contains unidentified photos and negatives.	Undated
b. 35, f. 8	Undated Contains unidentified negatives.	Undated
b. 35, f. 9	Undated Contains photograph.	Undated
	Thirtieth anniversary dinner	1998
b. 35, f. 10	Photographs Photographs were initially unsecured within the accompanying photoalbum.	1998
b. 39	Photo album	1998
b. 35, f. 11	Twentieth anniversary dinner Contains negatives.	1988 June 15
b. 36, f. 1-4	United States events	1985-1998

## **Selected Search Terms**

The following terms have been used to index the description of this collection in the Library's online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

### **Geographic Names**

Africa -- Economic conditions  
Asia -- Economic conditions  
Central America -- Economic conditions  
Europe -- Economic conditions  
South America -- Economic conditions

### **Subjects**

Charities  
Charity organization  
Community development  
Neoliberalism  
Nonprofit organizations  
Technical assistance

### **Names**

Bullard, Edward P  
Clinton, Bill, 1946-  
Clinton, Hillary Rodham, 1947-  
TechnoServe, Inc