Guide to the School of Management, Yale University, Records

RU 486



compiled by Daniel Hartwig

June 2007

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Table of Contents

Collection Overview	3
Requesting Instructions	3
Administrative Information	
Conditions Governing Access	3
Preferred Citation	4
Scope and Contents	4
General note	
Arrangement	4
Collection Contents	5
Accession 1994-A-029: Records, 1964-1986	
Accession 2002-A-120: Grade reports, 1976-1997	6
Accession 2004-A-079: Profiles and statistics concerning student admissions, 1978-2000	
Accession 2006-A-191: "What's on Your Mind? State-of-the-School Questionnaire" student survey results, 2000	
	11
Accession 2007-A-164: Administrative records and video recordings of the Office of Communications, 1998-2003	3
	12
Accession 2007-A-233: Records, 1976-1997	
Accession 2013-A-074: Records, 1997-2000	15
Accession 2014-A-024: Registrar's notebooks, 1976-2009	28
Accession 2014-A-058: Admissions records, 2009-2012	
Accession 2015-A-035: Office of Financial Aid records, 1992-2014	31
Accession 2016-A-059: Records of Clayton P. Alderfer, 1969-1997	
Selected Search Terms	

Collection Overview

REPOSITORY: Manuscripts and Archives

Yale University Library

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(203) 432-1735 (203) 432-7441

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http://www.library.yale.edu/mssa/

CALL NUMBER: RU 486

CREATOR: Yale University. School of Management

TITLE: School of Management, Yale University, records

DATES: 1964-2014

PHYSICAL DESCRIPTION: 36.75 linear feet (61 boxes)

LANGUAGE: English

SUMMARY: The records consist of administrative files, grade reports, admission files,

a survey, registrar notebooks, financial aid records, and committee files documenting the establishment of and search for a dean of the Yale School of Organization and Management (known as the School of Management after

1995).

ONLINE FINDING AID: To cite or bookmark this finding aid, please use the following link: https://

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Requesting Instructions

To request items from this collection for use in the Manuscripts and Archives reading room, please use the request links in the HTML version of this finding aid, available at https://hdl.handle.net/10079/fa/mssa.ru.0486.

To order reproductions from this collection, please go to http://www.library.yale.edu/mssa/ ifr_copy_order.html. The information you will need to submit an order includes: the collection call number, collection title, series or accession number, box number, and folder number or name.

Key to the container abbreviations used in the PDF finding aid:

b. box

f. folder

Administrative Information

Conditions Governing Access

While this collection as a whole is available for research, parts of it may be restricted due to law, university policy or fragility. Any restricted material will be noted as such.

Some records in this finding aid have been redacted, as they include student names, donor names, and other restricted data. These records will not appear in the published finding aid.

Preferred Citation

School of Management, Yale University, Records (RU 486). Manuscripts and Archives, Yale University Library.

Scope and Contents

The records consist of administrative files, grade reports, admission files, a survey, registrar notebooks, financial aid records, and committee files documenting the establishment of and search for a dean of the Yale School of Organization and Management (known as the School of Management after 1995) as well as the records of Professor Clayton P. Alderfer, former Director of Professional Studies.

General note

Forms part of Yale Record Group 30-A (YRG 30-A), Central records and records of the dean of the Yale School of Management.

Arrangement

The records are arranged by accession.

Collection Contents

Accession 1994-A-029: Records, 1964-1986

b. 1, f. 2	Documents Regarding the Establishment of SOM	1964-1992
b. 1, f. 3	Management Education at Yale By John Perry Miller	1986 April 15
b. 1, f. 4	SOM Miscellaneous	1974-1985
b. 1, f. 5	Professional Masters Program, Establishment of at SOM	1971-1974
b. 1, f. 6	SOM Conference (Search Committee)	1974 April 4
	Search Committee for the Dean of SOM	
b. 1, f. 7	Correspondence	1974-1975
b. 1, f. 8	Meetings	1973-1974
b. 2, f. 9	MeetincpNotices and Minutes	1973-1974
b. 2, f. 10 - 12	Nominations	1973

Accession 2002-A-120: Grade reports, 1976-1997

Arranged chronologically.

b. 1, f. 1	1976 Fall Term
b. 1, f. 1	1977 Spring Term
b. 1, f. 1	1977 Fall Term
b. 1, f. 1	1978 Spring Term
b. 1, f. 1	1978 Fall Term
b. 1, f. 2	1979 Spring Term
b. 1, f. 2	1979 Fall Term
b. 1, f. 2	1980 Spring Term
b. 1, f. 3	1980 Fall Term
b. 1, f. 3	1981 Spring Term
b. 1, f. 4	1981 Fall Term
b. 1, f. 4	1982 Spring Term
b. 1, f. 5	1982 Fall Term
b. 1, f. 5	1983 Spring Term
b. 1, f. 6	1983 Fall Term
b. 1, f. 6	1984 Spring Term
b. 1, f. 7	1984 Fall Term
b. 1, f. 7	1985 Spring Term
b. 2, f. 8	1985 Fall Term
b. 2, f. 9	1986 Spring Term
b. 2, f. 10	1986 Fall Term
b. 2, f. 11	1987 Spring Term
b. 2, f. 12	1987 Fall Term
b. 2, f. 13	1988 Spring Term
b. 2, f. 14	1988 Fall Term
b. 2, f. 15	1989 Spring Term
b. 3, f. 16	1989 Fall Term

b. 3, f. 17	1990 Spring Term
b. 3, f. 18	1990 Fall Term (PPM Courses)
b. 3, f. 19	1990 Fall Term (Non-PPM Courses)
b. 3, f. 20	1991 Spring Term
b. 3, f. 21	1991 Fall Term
b. 3, f. 22	1992 Spring Term (PPM Courses)
b. 3, f. 23	1992 Spring Term (Non-PPM Courses)
b. 4, f. 24	1992 Fall Term
b. 4, f. 25	1993 Spring Term (PPM Courses)
b. 4, f. 26	1993 Spring Term (Non-PPM Courses)
b. 4, f. 27	1993 Fall Term
b. 4, f. 28	1994 Spring Term (PPM Courses)
b. 4, f. 29	1994 Spring Term (Non-PPM Courses)
b. 4, f. 30	1994 Fall Term
b. 4, f. 31	1995 Spring Term (PPM Courses)
b. 5, f. 32	1995 Spring Term (Non-PPM Courses)
b. 5, f. 33	1995 Fall Term
b. 5, f. 34	1996 Spring Term (PPM Courses)
b. 5, f. 35	1996 Spring Term (Non-PPM Courses)
b. 5, f. 36	1996 Fall Term
b. 5, f. 37	1997 Spring Term

Accession 2004-A-079: Profiles and statistics concerning student admissions, 1978-2000

b. 1, f. 1	Class of 1978-Profiles and Statistics	1978
b. 1, f. 2	Class of 1979-Profiles and Statistics	1979
b. 1, f. 3	Annual Report - Class of 1980	1980
b. 1, f. 4	Class of 1980-Profiles and Statistics	1980
b. 1, f. 5	ADMISSIONS FINAL REPORTS - Class 1980	1980
b. 1, f. 6	Class of 1981-Profiles and Statistics	1981
b. 1, f. 7	Annual Report - Class of 1981	1981
b. 1, f. 8	Annual Report - Class of 1982	1982
b. 1, f. 9	Annual Report - Class of '83/Statistics - '83	1983
b. 1, f. 10	Class of '84 Statistics	1984
b. 1, f. 11	ADMISSIONS REPORT 1981-82 Class of 1984	1984
b. 1, f. 12	Statistics	1985
b. 1, f. 13	Statistics	1985
b. 1, f. 14	STATISTICS	1986
b. 1, f. 15	More '86 STATISTICS.	1986
b. 1, f. 16	GMAT & GRE SCORES	1986
b. 1, f. 17	STATISTICS - APPLICANTS/Enrolled & not enrolled	1987
b. 1, f. 18	MISC. STATISTICS, LISTS, ETC.	
b. 1, f. 19	STATISTICS	1987
b. 1, f. 20	Statistics Profiles	1988
b. 1, f. 21	Statistics Misc./GMAT, GRE	1988
b. 1, f. 22	Statistics Misc.	1988
b. 1, f. 23	Class of 1988 PROFILES	1988
b. 1, f. 24	Misc. Statistics	1989
b. 1, f. 25	Misc. Reports	1989
b. 1, f. 26	Statistics GMAT-GRE	1989
b. 1, f. 27	Misc. Statistics/ Statistics GMAT-GRE	1990

b. 1, f. 28	Staff Evaluations	
b. 1, f. 29	Misc. Statistics	1990
b. 1, f. 30	Statistics GMAT-GRE/Inquiries & App. Flow/A.R.R.	1991
b. 1, f. 31 - 32	Profiles	1991
b. 2, f. 33	MISC. STATISTICS	1992
b. 2, f. 34	SCORES	1992
b. 2, f. 35	PROFILES	1992
b. 2, f. 36	"SO-FAR"	1992
b. 2, f. 37	PROFILES II	1992
b. 2, f. 38	"SO-FAR"	1993
b. 2, f. 39	PROFILES, CLASS OF 1993	1993
b. 2, f. 40	SUB-POPULATION PROFILES	1993
b. 2, f. 41	PROFILES '93, VOL. 2	1993
b. 2, f. 42	STATISTICS '93/UPDATE REPORTS	1993
b. 2, f. 43 - 44	PROFILES VOL.	1994
b. 2, f. 45	"SO-FAR"	1994
b. 2, f. 46	GENERAL STATISTICS	1994
b. 2, f. 47 - 48	PROFILES	1995
b. 2, f. 49	"SO-FAR"	1995
b. 2, f. 50	MISC. STATISTICS	1995
b. 2, f. 51	PROFILES II	1995
b. 2, f. 52	GENERAL STATISTICS	1996
b. 2, f. 53	MISC. SUMMARY STATISTICS/ VARIOUS YEARS - ONGOING	
b. 2, f. 54	"SO-FAR"	1996
b. 2, f. 55 - 56	PROFILES	1996
b. 2, f. 57	"INQUIRY"	1996
b. 2, f. 58	"SO-FAR"	1997
b. 2, f. 59	PROFILE	1997
b. 2, f. 60 - 61	PROFILES	1998
b. 2, f. 62	MISC. STATISTICS	1998

b. 2, f. 63	STATISTICS	1998
b. 2, f. 64	MCRPTG/ADMRPTG - ALTERNATE PROFILE VERSIONS	
b. 2, f. 65	"SO-FAR"	1998
b. 2, f. 66	SO-FAR	1999
b. 2, f. 67	STATISTICS	1999
b. 2, f. 68	"WE" STUDY	
b. 2, f. 69	INQUIRY STATISTICS	1999
b. 2, f. 70	CLASS OF 1999 PROFILES	1999
b. 2, f. 71	PROFILES	2000
b. 2, f. 72	MISC.	2000
b. 2, f. 73	Publications DATA	1999
b. 2, f. 74	CLASS OF '96 ENTRANCE SURVEY	1994-1996
b. 2, f. 75	CLASS OF '96 S.O.M. SURVEY	1994-1996

2000

Accession 2006-A-191: "What's on Your Mind? State-of-the-School Questionnaire" student survey results

Accession 2006-A-191: "What's on Your Mind? State-of-the-School Questionnaire" student survey results, 2000

Restricted until Jan 1, 2035

b.1 Student survey results

Accession 2007-A-164: Administrative records and video recordings of the Office of Communications, 1998-2003

The materials are open for research with the exception of material in box 1, folder 2, which is restricted until January 1, 2038 due to University policy.

Administrative records

b. 1, f. 1	Publications Guide	2003
b. 1, f. 2	Yale School of Management Investment Prospectus (Draft) The materials in this folder is restricted until January 1, 2038 due to University policy.	1998
b. 1, f. 3	SOM Coat of Arms and Logotype	undated
	Videorecordings	
b. 2	"Yale MBA" Japanese 1 Videocassette (VHS)	undated
b. 3	"Yale MBA" Spanish 1 Videocassette (VHS)	undated
b. 4	"Yale SOM" Chinese 1 Videocassette (VHS)	undated
b. 5	Yale vs Harvard Debate 1 Videocassette (VHS)	undated
b. 6	Yale MBA (Third Cut) 1 Videocassette (VHS)	2000 July 21
b. 7	Yale MBA 1 Videocassette (VHS)	2000 July 28
b. 8	Yale MBA 1 Videocassette (VHS)	2000 August 2
b. 9	Yale MBA 1 Videocassette (VHS)	undated
b. 10	Student Interviews (last day of taping) 1 Videocassette (VHS)	2000
b. 11	Yale SOM Faculty Interviews 1 Videocassette (VHS)	2001
b. 12	Yale Approval Copy 1 Videocassette (VHS)	2000 August 9
b. 13	Yale School of Management Interviews 1 Videocassette (VHS)	2001 December 4
b. 14	A Meeting of Minds: Techniques for Interviewing SOM Candidates 1 Videocassette (VHS)	1996 October 18

Videorecordings (continued)

b. 15	Yale University: Raw Footage 1 Videocassette (VHS)	undated
b. 16	Yale MBA 1 Videocassette (BetacamSP)	undated
b. 17	Yale Review 1 Videocassette (VHS)	undated
b. 18	Dean Garten's Speech 1 Videocassette (VHS)	undated
b. 18 b. 21	·	undated 2001

Accession 2007-A-233: Records, 1976-1997

b. 1, f. 1	Correspondence	1976
b. 1, f. 2	Correspondence	1989-1997
b. 1, f. 3	Courses	1977-1979
b. 1, f. 4	Courses	1986-1992
b. 1, f. 5	Internships	1977
b. 1, f. 6	Newsleter	1978, 1990
b. 1, f. 7	Press releases	1980s-1990s
b. 1, f. 8	Syllabi	1976-1977

Accession 2013-A-074: Records, 1997-2000

Restricted until January 1, 2075

Grade reports

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b. 1, f. 1	Grade Reports: Miscellaneous Course Check List	1997 Fall
b. 1, f. 2	Perspectives on Management	1997 Fall
b. 1, f. 2	Grade Reports: PPM 505 Tax Planning for Individuals, Small	1997 Fall
b. 1, f. 2	Grade Reports: PPM 510 Data Analysis and Statistics	1997 Fall
b. 1, f. 3	Grade Reports: PPM 520 Economic Analysis	1997 Fall
b. 1, f. 3	Grade Reports: PPM 521 Macroeconomic Analysis	1997 Fall
b. 1, f. 3	Grade Reports: PPM 523 Managerial Negotiation	1997 Fall
b. 1, f. 4	Grade Reports: PPM 525 Competitive and Cooperative Strategies	1997 Fall
b. 1, f. 4	Grade Reports: PPM 527 Strategic Management of Nonprofit Organizations	1997 Fall
b. 1, f. 4	Grade Reports: PPM 528 The Environment: Public and Private Management	1997 Fall
b. 1, f. 5	Grade Reports: PPM 529 Practice and Management of Creativity and Innovation	1997 Fall
b. 1, f. 5	Grade Reports: PPM 538 Managing Strategic Change	1997 Fall
b. 1, f. 5	Grade Reports: PPM 541 Corporate Finance	1997 Fall
b. 1, f. 6	Grade Reports: PPM 543 Financial Instruments and Contracts	1997 Fall
b. 1, f. 6	Grade Reports: PPM 549 Derivatives and Financial Engineering	1997 Fall
b. 1, f. 6	Grade Reports: PPM 552 Marketing Research	1997 Fall
b. 1, f. 7	Grade Reports: PPM 558 Consumer Behavior	1997 Fall
b. 1, f. 7	Grade Reports: PPM 559 Marketing Strategy	1997 Fall
b. 1, f. 7	Grade Reports: PPM 572 Operations Management II	1997 Fall
b. 1, f. 8	Grade Reports: PPM 577 Russia's Emerging Capitalism and Market	1997 Fall
b. 1, f. 8	Grade Reports: PPM 578 China as an Emerging Market	1997 Fall
b. 1, f. 8	Grade Reports: PPM 579 The International Firm and the Nation State	1997 Fall
b. 1, f. 9	Grade Reports: PPM 580 Business, Government and the International Economy	1997 Fall
b. 1, f. 9	Grade Reports: PPM 582 East Asia in the World Economy	1997 Fall
b. 1, f. 9	Grade Reports: PPM 589 Information Technology for Management	1997 Fall
b. 1, f. 10	Grade Reports: PPM 611 Policy Modeling	1997 Fall

b. 1, f. 10	Grade Reports: PPM 615 Active Investing: Theory, Practice	1997 Fall
b. 1, f. 10	Grade Reports: PPM 621 Theory and History of Money and Financial Institutions	1997 Fall
b. 1, f. 11	Grade Reports: PPM 625 Corporate Strategies: Case Study Approach	1997 Fall
b. 1, f. 11	Grade Reports: PPM 635 Venture Capital and Private Equity Investments	1997 Fall
b. 1, f. 11	Grade Reports: PPM 643 Investment Banking	1997 Fall
b. 1, f. 12	Grade Reports: PPM 660 Healthcare Delivery System Policy	1997 Fall
b. 1, f. 12	Grade Reports: PPM 690 and 691 Independent Reading and Research	1997 Fall
b. 1, f. 12	Grade Reports: PPM 694 Housing and Community Development	1997 Fall
b. 1, f. 13	Grade Reports: PPM 812 Financial Statement Analysis	1997 Fall
b. 1, f. 13	Grade Reports: PPM 814 Understanding and Evaluating the Financial Statements of Not-for-Profit Organizations	1997 Fall
b. 1, f. 13	Grade Reports: PPM 815 Managerial Accounting	1997 Fall
b. 1, f. 14	Grade Reports: PPM 816 Advanced Managerial Accounting	1997 Fall
b. 1, f. 14	Grade Reports: PPM 818 Advanced Financial Reporting	1997 Fall
b. 1, f. 14	Grade Reports: PPM 820 Foreign Exchange and Related Derivative Instruments	1997 Fall
b. 1, f. 15	Grade Reports: PPM 822 How to Start a High Tech Company	1997 Fall
b. 1, f. 15 b. 1, f. 15	Grade Reports: PPM 822 How to Start a High Tech Company Grade Reports: PPM 832 The Strategic Manager	1997 Fall 1997 Fall
b. 1, f. 15	Grade Reports: PPM 832 The Strategic Manager	1997 Fall
b. 1, f. 15 b. 1, f. 15	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting	1997 Fall 1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting	1997 Fall 1997 Fall 1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management	1997 Fall 1997 Fall 1997 Fall 1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management	1997 Fall 1997 Fall 1997 Fall 1997 Fall 1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options	1997 Fall 1997 Fall 1997 Fall 1997 Fall 1997 Fall 1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses	1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17 b. 1, f. 17	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses Grade Reports: Miscellaneous, Course Checklist	1997 Fall
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17 b. 1, f. 17 b. 1, f. 17a b. 1, f. 18	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses Grade Reports: Miscellaneous, Course Checklist Grade Reports: PPM 501 Taxes and Business Planning	1997 Fall 1998 Spring 1998 Spring
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17 b. 1, f. 17 b. 1, f. 17 b. 1, f. 18 b. 1, f. 18	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses Grade Reports: Miscellaneous, Course Checklist Grade Reports: PPM 501 Taxes and Business Planning Grade Reports: PPM 515 Decision Analysis and Game Theory	1997 Fall 1998 Spring 1998 Spring 1998 Spring
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17 b. 1, f. 17 b. 1, f. 17 b. 1, f. 18 b. 1, f. 18	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses Grade Reports: Miscellaneous, Course Checklist Grade Reports: PPM 501 Taxes and Business Planning Grade Reports: PPM 515 Decision Analysis and Game Theory Grade Reports: PPM 546 Macroeconomic Analysis	1997 Fall 1998 Spring 1998 Spring 1998 Spring
b. 1, f. 15 b. 1, f. 15 b. 1, f. 16 b. 1, f. 16 b. 1, f. 16 b. 1, f. 17 b. 1, f. 17 b. 1, f. 17 b. 1, f. 18 b. 1, f. 18 b. 1, f. 18	Grade Reports: PPM 832 The Strategic Manager Grade Reports: PPM 870 Fundamentals of Accounting Grade Reports: PPM 871 Financial Reporting Grade Reports: PPM 880 Strategic Environment of Management Grade Reports: PPM 881 The Politics of Strategic Management Grade Reports: PPM 890 and 891 Corporate Finance and Options Grade Reports: PPM 993 National Innovation Systems; Non-SOM Courses Grade Reports: Miscellaneous, Course Checklist Grade Reports: PPM 501 Taxes and Business Planning Grade Reports: PPM 515 Decision Analysis and Game Theory Grade Reports: PPM 546 Macroeconomic Analysis Grade Reports: PPM 522 Economic Analysis of the Public Sector	1997 Fall 1998 Spring 1998 Spring 1998 Spring 1998 Spring

b. 1, f. 20	Grade Reports: PPM 526 Regulation Strategy Telecommunications	1998 Spring
b. 1, f. 20	Grade Reports: PPM 542 International Finance	1998 Spring
b. 1, f. 20	Grade Reports: PPM 543 Financial Instruments and Contracts	1998 Spring
b. 1, f. 21	Grade Reports: PPM 544 Investment Management	1998 Spring
b. 1, f. 21	Grade Reports: PPM 545 Financial Engineering	1998 Spring
b. 1, f. 21	Grade Reports: PPM 547 Fixed Income Security Analysis	1998 Spring
b. 1, f. 22	Grade Reports: PPM 550 Marketing Management	1998 Spring
b. 1, f. 22	Grade Reports: PPM 556 International Marketing	1998 Spring
b. 1, f. 22	Grade Reports: PPM 557 Product Planning and Development	1998 Spring
b. 1, f. 23	Grade Reports: PPM 571 Operations Management I	1998 Spring
b. 1, f. 23	Grade Reports: PPM 574 Management of Quality	1998 Spring
b. 1, f. 23	Grade Reports: PPM 586 Strategy, Technology and War	1998 Spring
b. 1, f. 24	Grade Reports: PPM 588 Building Competitve Advantage through Information Technology	1998 Spring
b. 1, f. 24	Grade Reports: PPM 590 Aspects of Investing in Emerging Markets	1998 Spring
b. 1, f. 24	Grade Reports: PPM 594 Emerging Markets of Latin America	1998 Spring
b. 1, f. 25	Grade Reports: PPM 618 Entrepreneurship	1998 Spring
b. 1, f. 25	Grade Reports: PPM 626 New Haven and Problems of Urban Change	1998 Spring
b. 1, f. 25	Grade Reports: PPM 633 Strategic Human Resource Management	1998 Spring
b. 1, f. 26	Grade Reports: PPM 635 Venture Capital and Private Equity Investments	1998 Spring
b. 1, f. 26	Grade Reports: PPM 642 Corporate Finance and Capital Markets	1998 Spring
b. 1, f. 26	Grade Reports: PPM 658 Cost Effectiveness Analysis and Decision	1998 Spring
b. 1, f. 27	Grade Reports: PPM 673 International Strategy and Competition	1998 Spring
b. 1, f. 27	Grade Reports: PPM 675 TV	1998 Spring
b. 1, f. 27	Grade Reports: PPM 690 and 691 Independent Reading and Research	1998 Spring
b. 1, f. 28	Grade Reports: PPM 694 Housing and Community Development	1998 Spring
b. 1, f. 28	Grade Reports: PPM 696 Introduction to Planning and Development	1998 Spring
b. 1, f. 28	Grade Reports: PPM 751 Seminar in Marketing II	1998 Spring
b. 1, f. 29	Grade Reports: PPM 811 Emerging Markets Finance	1998 Spring
b. 1, f. 29	Grade Reports: PPM 812 Financial Statement Analysis	1998 Spring
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b. 1, f. 29	Grade Reports: PPM 813 Advanced Financial Statement Analysis	1998 Spring

b. 1, f. 30	Grade Reports: PPM 815 Managerial Accounting	1998 Spring
b. 1, f. 30	Grade Reports: PPM 817 Individual Tax Planning	1998 Spring
b. 1, f. 30	Grade Reports: PPM 818 Advanced Financial Reporting	1998 Spring
b. 1, f. 31	Grade Reports: PPM 819 The Practice of Real Estate I	1998 Spring
b. 1, f. 31	Grade Reports: PPM 827 Institutional Funds Management	1998 Spring
b. 1, f. 31	Grade Reports: PPM 828 International Mergers	1998 Spring
b. 1, f. 32	Grade Reports: PPM 829 The Practice of Real Estate II	1998 Spring
b. 1, f. 32	Grade Reports: PPM 833 Organizational Communication and Influence	1998 Spring
b. 1, f. 32	Grade Reports: PPM 843 Strategic Communication and Business Management	1998 Spring
b. 1, f. 33	Grade Reports: PPM 836 Program Evaluation	1998 Spring
b. 1, f. 33	Grade Reports: PPM 871 Financial Reporting	1998 Spring
b. 1, f. 33	Grade Reports: PPM 883 Organizational Communication and Influence	1998 Spring
b. 1, f. 34	Grade Reports: PPM 885 Foundation of Leaderships and Teams	1998 Spring
b. 1, f. 34	Grade Reports: PPM 886 Designing and Managing Organizations	1998 Spring
b. 1, f. 34	Grade Reports: PPM 891 Corporate Finance and Options	1998 Spring
b. 1, f. 35	Grade Reports: PPM 992 Strategy and Policy in New Health Care	1998 Spring
b. 1, f. 35	Grade Reports: PPM 995 Corporate Governance and the Role of Management	1998 Spring
b. 1, f. 36	Grade Reports: Non-SOM courses	1998 Spring
b. 1, f. 37	Grade Reports: Miscellaneous, Course Checklist	1998 Fall
b. 1, f. 38	Grade Reports: MGT 510 Data Analysis and Statistics	1998 Fall
b. 1, f. 38	Grade Reports: MGT 520 Economic Analysis	1998 Fall
b. 1, f. 38	Grade Reports: MGT 521 Macroeconomic Analysis	1998 Fall
b. 1, f. 39	Grade Reports: MGT 525 Competitive and Cooperative Strategies	1998 Fall
b. 1, f. 39	Grade Reports: MGT 528 The Environment: Public and Private Management	1998 Fall
b. 1, f. 39	Grade Reports: MGT 541 Corporate Finance	1998 Fall
b. 1, f. 40	Grade Reports: MGT 543 Financial Instruments and Contracts	1998 Fall
b. 1, f. 40	Grade Reports: MGT 544 Investment Management	1998 Fall
b. 1, f. 40	Grade Reports: MGT 546 International Financial Markets	1998 Fall
b. 1, f. 41	Grade Reports: MGT 550 Marketing Management	1998 Fall

b. 1, f. 41	Grade Reports: MGT 555 Pricing Strategy	1998 Fall
b. 1, f. 41	Grade Reports: MGT 558 Consumer Behavior	1998 Fall
b. 1, f. 42	Grade Reports: MGT 559 Marketing Strategy	1998 Fall
b. 1, f. 42	Grade Reports: MGT 572 Operations Management II	1998 Fall
b. 1, f. 42	Grade Reports: MGT 578 China as an Emerging Market	1998 Fall
b. 1, f. 43	Grade Reports: MGT 579 Managing Risks, Oppportunities and Challenges in Foreign Markets	1998 Fall
b. 1, f. 43	Grade Reports: MGT 589 Information Technology for Management	1998 Fall
b. 1, f. 43	Grade Reports: MGT 596 Post-Communist Transition in Eastern Europe and the Former Soviet Union: Challenges for Business Strategies	1998 Fall
b. 1, f. 44	Grade Reports: MGT 611 Policy Modeling	1998 Fall
b. 1, f. 44	Grade Reports: MGT 618 Entrepreneurship	1998 Fall
b. 1, f. 44	Grade Reports: MGT 621 Theory and History of Money and Financial Institutions	1998 Fall
b. 1, f. 45	Grade Reports: MGT 635 VC	1998 Fall
b. 1, f. 45	Grade Reports: MGT 644 Structured Finance	1998 Fall
b. 1, f. 45	Grade Reports: MGT 690 and MGT 691 (all sections) Independent Study Research	1998 Fall
b. 1, f. 46	Grade Reports: MGT 694 Housing and Community Development	1998 Fall
b. 1, f. 46	Grade Reports: MGT 695 Nonprofit Organizations Clinic	1998 Fall
b. 1, f. 46	Grade Reports: MGT 679 Intermediate Planning and Development	1998 Fall
b. 1, f. 47	Grade Reports: MGT 808 Introduction to Operations Research	1998 Fall
b. 1, f. 47	Grade Reports: MGT 809 Managing the Unmanageable	1998 Fall
b. 1, f. 47	Grade Reports: MGT 810 Global Business Environment	1998 Fall
b. 1, f. 48	Grade Reports: MGT 812 Financial Statement Analysis	1998 Fall
b. 1, f. 48	Grade Reports: MGT 813 Advanced Financial Statement Analysis	1998 Fall
b. 1, f. 48	Grade Reports: MGT 814 Financial Statements for Not-for-Profits	1998 Fall
b. 1, f. 49	Grade Reports: MGT 815 Managerial Accounting	1998 Fall
b. 1, f. 49	Grade Reports: MGT 818 Advanced Financial Reporting	1998 Fall
b. 1, f. 49	Grade Reports: MGT 822 How to Start a High-Tech Company	1998 Fall
b. 1, f. 50	Grade Reports: MGT 826 Financial Engineering	1998 Fall
b. 1, f. 50	Grade Reports: MGT 830 Numerical Methods in Options Pricing	1998 Fall

b. 1, f. 50	Grade Reports: MGT 831 Valuation of Technology	1998 Fall
b. 1, f. 51	Grade Reports: MGT 835 Transportation Strategy and Management	1998 Fall
b. 1 , f. 51	Grade Reports: MGT 837 Multivariate Methods for Management Consultants	1998 Fall
b. 1, f. 51	Grade Reports: MGT 838 Listening to the Customer	1998 Fall
b. 1, f. 52	Grade Reports: MGT 840 International Financial Reporting	1998 Fall
b. 1, f. 52	Grade Reports: MGT 870 Fundamentals of Accounting	1998 Fall
b. 1, f. 52	Grade Reports: MGT 871 Financial Reporting	1998 Fall
b. 1, f. 53	Grade Reports: MGT 880 Strategic Environment of Management	1998 Fall
b. 1, f. 53	Grade Reports: MGT 885 Foundations of Teams	1998 Fall
b. 1, f. 53	Grade Reports: MGT 890 Valuation and Investment	1998 Fall
b. 1, f. 54	Grade Reports: MGT 992 Strategy and Policy in Health Care Sector	1998 Fall
b. 1, f. 54	Grade Reports: MGT 993 National Innovation Systems	1998 Fall
b. 1, f. 55	Grade Reports: Non-SOM Courses	1998 Fall
b. 1, f. 56	Grade Reports: Miscellaneous, Course Checklist	1999 Spring
b. 1, f. 57	Grade Reports: MGT 515 Decision Analysis and Game Theory	1999 Spring
b. 1, f. 57	Grade Reports: MGT 521 Macroeconomic Analysis	1999 Spring
b. 1, f. 57	Grade Reports: MGT 523 Managerial Negotiating	1999 Spring
b. 1, f. 58	Grade Reports: MGT 525 Competitive Strategies	1999 Spring
b. 1, f. 58	Grade Reports: MGT 526 Regulation and Strategy in Telecommunications	1999 Spring
b. 1, f. 58	Grade Reports: MGT 527 Strategic Management of Nonprofit Organizations	1999 Spring
b. 1, f. 59	Grade Reports: MGT 529 Practice and Management of Creativity and Innovation	1999 Spring
b. 1, f. 59	Grade Reports: MGT 538 Managing Strategic Change	1999 Spring
b. 1, f. 59	Grade Reports: MGT 541 Corporate Finance	1999 Spring
b. 1, f. 60	Grade Reports: MGT 542 International Finance	1999 Spring
b. 1, f. 60	Grade Reports: MGT 543 Financial Instruments and Contracts	1999 Spring
b. 1, f. 60	Grade Reports: MGT 544 Investment Management	1999 Spring
b. 1, f. 61	Grade Reports: MGT 547 Fixed Income Security Analysis	1999 Spring
b. 1, f. 61	Grade Reports: MGT 556 Designing and Implementing Global Strategies	1999 Spring
b. 1, f. 61	Grade Reports: MGT 557 Product Planning and Development	1999 Spr

b. 1, f. 62	Grade Reports: MGT 571 Operations Management I	1999 Spr
b. 1, f. 62	Grade Reports: MGT 574 Management of Quality	1999 Spr
b. 1, f. 62	Grade Reports: MGT 580 Business, Governmentt and International Economy	1999 Spr
b. 1, f. 63	Grade Reports: MGT 529 Redesigning Organizations: A Computational View	1999 Spring
b. 1, f. 63	Grade Reports: MGT 594 Emerging Markets of Latin America	1999 Spring
b. 1, f. 63	Grade Reports: MGT 616 Financial Derivatves and Risk Management	1999 Spr
b. 1, f. 64	Grade Reports: MGT 618 and 619 Entrepreneurship	1999 Spring
b. 1, f. 64	Grade Reports: MGT 633 Strategic Human Resource Management	1999 Spr
b. 1, f. 64	Grade Reports: MGT 635 Venture Capital	1999 Spr
b. 1, f. 65	Grade Reports: MGT 645 Foreign Exchange and Related Derivative Instruments	1999 Spring
b. 1, f. 65	Grade Reports: MGT 646 Financial Institutions	1999 Spring
b. 1, f. 65	Grade Reports: MGT 659 Transportation and the Environment	1999 Spring
b. 1, f. 66	Grade Reports: MGT 668 Field Studies in Strategy	1999 Spring
b. 1, f. 66	Grade Reports: MGT 673 International Strategy and Competition	1999 Spring
b. 1, f. 66	Grade Reports: MGT 675 Business and Regulation in the TV Industry	1999 Spring
b. 1, f. 67	Grade Reports: MGT 690 and 691 Independent Reading and Research	1999 Spring
b. 1, f. 67	Grade Reports: MGT 694 Housing and Community Development	1999 Spring
b. 1, f. 67	Grade Reports: MGT 695 Nonprofit Organizations Clinic	1999 Spring
b. 1, f. 68	Grade Reports: MGT 696 Introduction to Planning and Development	1999 Spring
b. 1, f. 68	Grade Reports: MGT 740 Financial Economics I	1999 Spring
b. 1, f. 68	Grade Reports: MGT 802 Internet Strategy and Marketing	1999 Spring
b. 1, f. 69	Grade Reports: MGT 803 Leadership	1999 Spring
b. 1, f. 69	Grade Reports: MGT 804 Marketing of Financial Services	1999 Spring
b. 1, f. 69	Grade Reports: MGT 805 Service Management	1999 Spring
b. 1, f. 70	Grade Reports: MGT 806 Supply Chain Management	1999 Spring
b. 1, f. 70	Grade Reports: MGT 807 Mutual Funds	1999 Spring
b. 1, f. 70	Grade Reports: MGT 812 Financial Statement Analysis	1999 Spring
b. 1, f. 71	Grade Reports: MGT 813 Advanced Financial Statement Analysis	1999 Spring
b. 1, f. 71	Grade Reports: MGT 815 Managerial Accounting	1999 Spring
b. 1, f. 71	Grade Reports: MGT 816 Advanced Managerial Accounting	1999 Spring

b. 1, f. 72	Grade Reports: MGT 818 Advanced Financial Reporting	1999 Spring
b. 1, f. 72	Grade Reports: MGT 827 Institutional Funds Management	1999 Spring
b. 1, f. 72	Grade Reports: MGT 829 Practice of Real Estate Development	1999 Spring
b. 1, f. 73	Grade Reports: MGT 833 Organizational Communication and Influence	1999 Spring
b. 1, f. 73	Grade Reports: MGT 836 Program Evaluation	1999 Spring
b. 1, f. 73	Grade Reports: MGT 839 Active Investing	1999 Spring
b. 1, f. 74	Grade Reports: MGT 840 International Financial Reporting	1999 Spring
b. 1, f. 74	Grade Reports: MGT 841 Private Equity Investing	1999 Spring
b. 1, f. 74	Grade Reports: MGT 849 Real Estate Finance for Institutional	1999 Spring
b. 1, f. 75	Grade Reports: MGT 869 Integrative Management	1999 Spring
b. 1, f. 75	Grade Reports: MGT 881 Politics of Strategic Management	1999 Spring
b. 1, f. 75	Grade Reports: MGT 886 Designing and Managing Organizations	1999 Spring
b. 1, f. 76	Grade Reports: MGT 891 Corporate Finance and Options	1999 Spring
b. 1, f. 76	Grade Reports: MGT 985 Professionalism Under Pressure in Law and Medicine	1999 Spring
b. 1, f. 76	Grade Reports: MGT 994 Strategy, Government, and Management of a Large PublicCorporation	1999 Spring
b. 1, f. 77	Grade Reports: MGT 996 SynThesis; Non-SOM courses	1999 Spring
b. 1, f. 78	Grade Reports: Miscellaneous, Course Checklist	1999 Fall
b. 1, f. 79	Grade Reports: MGT 510 Data Analysis and Statistics	1999 Fall
b. 1, f. 79	Grade Reports: MGT 520 Economic Analysis	1999 Fall
b. 1, f. 79	Grade Reports: MGT 521 Macroeconomic Analysis	1999 Fall
b. 1, f. 80	Grade Reports: MGT 525 Competitive Strategies	1999 Fall
b. 1, f. 80	Grade Reports: MGT 541 Corporate Finance	1999 Fall
b. 1, f. 80	Grade Reports: MGT 542 International Finance	1999 Fall
b. 1, f. 81	Grade Reports: MGT 543 Instruments and Contracts	1999 Fall
b. 1, f. 81	Grade Reports: MGT 544 Investment Management	1999 Fall
b. 1, f. 81	Grade Reports: MGT 546 International Financial Markets	1999 Fall
b. 1, f. 82	Grade Reports: MGT 547 Fixed Income Security Analysis	1999 Fall
b. 1, f. 82	Grade Reports: MGT 551 Internet Strategy and Marketing	1999 Fall
b. 1, f. 82	Grade Reports: MGT 555 Pricing Strategy	1999 Fall

b. 1, f. 83	Grade Reports: MGT 558 Consumer Behavior	1999 Fall
b. 1, f. 83	Grade Reports: MGT 559 Marketing Strategy	1999 Fall
b. 1, f. 83	Grade Reports: MGT 578 China as an Emerging Market	1999 Fall
b. 1, f. 84	Grade Reports: MGT 585 Operating Systems	1999 Fall
b. 1, f. 84	Grade Reports: MGT 586 Strategy, Technology and War	1999 Fall
b. 1, f. 85	Grade Reports: MGT 589 Information Technology for Management	1999 Fall
b. 1, f. 85	Grade Reports: MGT 593 Global Financial Reform	1999 Fall
b. 1, f. 85	Grade Reports: MGT 611 Policy Modeling	1999 Fall
b. 1, f. 86	Grade Reports: MGT 618 Entrepreneurship	1999 Fall
b. 1, f. 86	Grade Reports: MGT 567 Entrepreneurship	1999 Fall
b. 1, f. 86	Grade Reports: MGT 621 Theory and History of Money	1999 Fall
b. 1, f. 87	Grade Reports: MGT 635 Venture Capital and Private Equity Investments	1999 Fall
b. 1, f. 87	Grade Reports: MGT 690 and 691 Independent Reading and Research	1999 Fall
b. 1, f. 87	Grade Reports: MGT 692 Business Ethics	1999 Fall
b. 1, f. 88	Grade Reports: MGT 695 Nonprofit Organizations Clinic	1999 Fall
b. 1, f. 88	Grade Reports: MGT 696 Introduction to Planning and Development	1999 Fall
b. 1, f. 88	Grade Reports: MGT 806 Supply Chain Management	1999 Fall
b. 1, f. 89	Grade Reports: MGT 808 Introduction to Operations Research	1999 Fall
b. 1, f. 89	Grade Reports: MGT 809 Leading Strategic Change	1999 Fall
b. 1, f. 89	Grade Reports: MGT 812 Financial Statement Analysis	1999 Fall
b. 1, f. 90	Grade Reports: MGT 813 Advanced Financial Statement Analysis	1999 Fall
b. 1, f. 90	Grade Reports: MGT 814 Financial Statements/Nonprofit Organizations	1999 Fall
b. 1, f. 90	Grade Reports: MGT 816 Advanced Managerial Accounting	1999 Fall
b. 1, f. 91	Grade Reports: MGT 831 Valuation of Technology	1999 Fall
b. 1, f. 91	Grade Reports: MGT 840 International Financial Analysis and Equity Valuation	1999 Fall
b. 1, f. 91	Grade Reports: MGT 841 Private Equity Investing	1999 Fall
b. 1, f. 92	Grade Reports: MGT 861 Management of Computational Assets	1999 Fall
b. 1, f. 92	Grade Reports: MGT 868 Extreme Variability in Prices	1999 Fall
b. 1, f. 92	Grade Reports: MGT 870 Fundamentals of Accounting	1999 Fall
b. 1, f. 93	Grade Reports: MGT 880 The Strategic Environment of Management	1999 Fall

b. 1, f. 93	Grade Reports: MGT 885 Foundation of Teams	1999 Fall
b. 1, f. 93	Grade Reports: MGT 890 Valuation and Investment	1999 Fall
b. 1, f. 94	Grade Reports: MGT 994 Strategy, Governance and Management of Public Corporations	1999 Fall
b. 1, f. 94	Grade Reports: Non-SOM courses	2000 Fall
b. 1, f. 95	Grade Reports: General Information, Course Checklist	2000 Spring
b. 1, f. 96	Grade Reports: MGT 515 (all sections) Decision Analysis and Game Theory	2000 Spring
b. 1, f. 97	Grade Reports: MGT521 (all sections) Macroeconomic Analysis	2000 Spring
b. 1, f. 98	Grade Reports: MGT 522 MicroEconApplications: PubSectr	2000 Spring
b. 1, f. 98	Grade Reports: MGT 523 Advanced Managerial Negotiating	2000 Spring
b. 1, f. 98	Grade Reports: MGT 525 Competitive Strategies	2000 Spring
b. 1, f. 99	Grade Reports: MGT 526 Corporate Strategies/Telecommunications	2000 Spring
b. 1, f. 99	Grade Reports: MGT 527 Strategic Management of Nonprofit Organizations	2000 Spring
b. 1, f. 99	Grade Reports: MGT 541 Corporate Finance	2000 Spring
b. 1, f. 100	Grade Reports: MGT 542 International Finance	2000 Spring
b. 1, f. 100	Grade Reports: MGT 543 Instruments and Contracts	2000 Spring
b. 1, f. 100	Grade Reports: MGT 544 Investment Management	2000 Spring
b. 1, f. 101	Grade Reports: MGT 545 Financial Engineering	2000 Spring
b. 1, f. 101	Grade Reports: MGT 547 Fixed Income Security Analysis	2000 Spring
b. 1, f. 101	Grade Reports: MGT 550 Marketing Management	2000 Spring
b. 1, f. 102	Grade Reports: MGT 557 Product Planning and Development	2000 Spring
b. 1, f. 102	Grade Reports: MGT 571 Operations Management	2000 Spring
b. 1, f. 102	Grade Reports: MGT 572 Operations Management II	2000 Spring
b. 1, f. 103	Grade Reports: MGT 574 Management of Quality	2000 Spring
b. 1, f. 103	Grade Reports: MGT 579 Managing Risks in Foreign Markets	2000 Spring
b. 1, f. 103	Grade Reports: MGT 588 Information Technology and Corporate Strategy	2000 Spring
b. 1, f. 104	Grade Reports: MGT 594 Emerging Markets of Latin America	2000 Spring
b. 1, f. 104	Grade Reports: MGT 633 Strategic Human Resources Management	2000 Spring
b. 1, f. 104	Grade Reports: MGT 635 Venture Capital and Private Equity	2000 Spring
b. 1, f. 105	Grade Reports: MGT 640 Numerical Methods in Option Pricing	2000 Spring
b. 1, f. 105	Grade Reports: MGT 641 Behavioral Finance	2000 Spring

b. 1, f. 105	Grade Reports: MGT 644 Structured Finance	2000 Spring
b. 1, f. 106	Grade Reports: MGT 647 Cases in Entrepreneurial Finance	2000 Spring
b. 1, f. 106	Grade Reports: MGT 648 Fixed Income Trading and Investment Strategies	2000 Spring
b. 1, f. 106	Grade Reports: MGT 668 Field Studies in Strategy	2000 Spring
b. 1, f. 107	Grade Reports: MGT 673 International Strategy and Competition	2000 Spring
b. 1, f. 107	Grade Reports: MGT 675 Law, Business and Regulation in TV	2000 Spring
b. 1, f. 108	Grade Reports: MGT 690 – Sections 01, 03, 04, 05, 06, 07, 08, 10 Independent Studies	2000 Spring
b. 1, f. 109	Grade Reports: MGT 697 Intermediate Planning and Development	2000 Spring
b. 1, f. 109	Grade Reports: MGT 803 Leadership	2000 Spring
b. 1, f. 109	Grade Reports: MGT 804 Marketing of Financial Services	2000 Spring
b. 1, f. 110	Grade Reports: MGT 807 Antitrust Law and Business Mgr	2000 Spring
b. 1, f. 110	Grade Reports: MGT 812 Financial Statement Analysis	2000 Spring
b. 1, f. 110	Grade Reports: MGT 815 Managerial Accounting	2000 Spring
b. 1, f. 111	Grade Reports: MGT 818 Advanced Financial Reporting	2000 Spring
b. 1, f. 111	Grade Reports: MGT 820 Foreign Exchange and Related Derivative Instruments	2000 Spring
b. 1, f. 111	Grade Reports: MGT 822 How to Start a High Tech Company	2000 Spring
b. 1, f. 112	Grade Reports: MGT 827 Institutional Funds Management	2000 Spring
b. 1, f. 112	Grade Reports: MGT 829 Practice of Real Estate Development	2000 Spring
b. 1, f. 112	Grade Reports: MGT 833 Organizational Communications and Influence	2000 Spring
b. 1, f. 113	Grade Reports: MGT 837 Quantifying Customer Preferences	2000 Spring
b. 1, f. 113	Grade Reports: MGT 838 Applied Regression Analysis	2000 Spring
b. 1, f. 113	Grade Reports: MGT 839 Active Investing	2000 Spring
b. 1, f. 114	Grade Reports: MGT 840 International Financial Analysis	2000 Spring
b. 1, f. 114	Grade Reports: MGT 816 Advanced Managerial Accounting	2000 Spring
b. 1, f. 114	Grade Reports: MGT 842 Financial Policy/Emerging Market Nations	2000 Spring
b. 1, f. 115	Grade Reports: MGT 849 RealEstate/Institutional Investors	2000 Spring
b. 1, f. 115	Grade Reports: MGT 860 Challenges/Opportunities of Global Lead	2000 Spring
b. 1, f. 115	Grade Reports: MGT 862 Applied Urban Public Finance	2000 Spring
b. 1, f. 116	Grade Reports: MGT 863 Life Sciences Business	2000 Spring

b. 1, f. 116	Grade Reports: MGT 865 Cuba	2000 Spring
b. 1, f. 116	Grade Reports: MGT 871 Financial Reporting	2000 Spring
b. 1, f. 117	Grade Reports: MGT 872 Strategic Financial Decision Lab I	2000 Spring
b. 1, f. 117	Grade Reports: MGT 881 Politics of Strategic Management	2000 Spring
b. 1, f. 117	Grade Reports: MGT 886 Managing and Designing Organizations	2000 Spring
b. 1, f. 118	Grade Reports: MGT 887 Essentials/Managerial Negotiat	2000 Spring
b. 1, f. 118	Grade Reports: MGT 891 Corporate Finance and Options	2000 Spring
b. 1, f. 118	Grade Reports: MGT 984 Studies in Grand Strategy	2000 Spring
b. 1, f. 119	Grade Reports: MGT 996 SynThesis	2000 Spring
b. 1, f. 119	Grade Reports: MGT 998 Strategy/Health Care Industry	2000 Spring
b. 1, f. 120	Grade Reports: Non-SOM courses	2000 Spring
MP	PM to MBA conversion	
b. 2, f. 121	General Information/Class Lists	1998
b. 2, f. 122	Alumni Forms, Class of 1978	1998-1999
b. 2, f. 123	Alumni Forms, Class of 1979	1998-1999
b. 2, f. 124	Alumni Forms, Class of 1980	1998-1999
b. 2, f. 125	Alumni Forms, Class of 1981	1998-1999
b. 2, f. 126	Alumni Forms, Class of 1982	1998-1999
b. 2, f. 127	Alumni Forms, Class of 1983	1998-1999
b. 2, f. 128	Alumni Forms, Class of 1984	1998-1999
b. 2, f. 129	Alumni Forms, Class of 1985	1998-1999
b. 2, f. 130	Alumni Forms, Class of 1986	1998-1999
b. 2, f. 131	Alumni Forms, Class of 1987	1998-1999
b. 2, f. 132	Alumni Forms, Class of 1988	1998-1999
b. 2, f. 133	Alumni Forms, Class of 1989	1998-1999
b. 2, f. 134	Alumni Forms, Class of 1990	1998-1999
b. 2, f. 135	Alumni Forms, Class of 1991	1998-1999
b. 3, f. 136	Alumni Forms, Class of 1992	1998-1999
b. 3, f. 137	Alumni Forms, Class of 1993	1998-1999
b. 3, f. 138	Alumni Forms, Class of 1994	1998-1999

MPPM to MBA conversion (continued)

b. 3, f. 139	Alumni Forms, Class of 1995	1998-1999
b. 3, f. 140	Alumni Forms, Class of 1996 A - L	1998-1999
b. 3, f. 141	Alumni Forms, Class of 1996 M - Z	1998-1999
b. 3, f. 142	Alumni Forms, Class of 1997 A - L	1998-1999
b. 3, f. 143	Alumni Forms, Class of 1997 M - Z	1998-1999
b. 3, f. 144	Alumni Forms, Class of 1998 A - L	1998-1999
b. 3, f. 145	Alumni Forms, Class of 1998 M - Z	1998-1999
Stu	udent ID numbers	
b. 3, f. 146	Class of 1978	1998 October 2
b. 3, f. 147	Class of 1979	1998 October 2
b. 3, f. 148	Class of 1980	1998 October 2
b. 3, f. 149	Class of 1981	1998 October 2
b. 3, f. 150	Class of 1982	1998 October 2
b. 3, f. 151	Class of 1983	1998 October 2
b. 3, f. 152	Class of 1984	1998 October 2
b. 3, f. 153	Class of 1985	1998 October 2
b. 3, f. 154	Class of 1986	1998 October 2
b. 3, f. 155	Class of 1987	1998 October 2
b. 3, f. 156	Class of 1988	1998 October 2
b. 3, f. 157	Class of 1989	1998 October 2
b. 3, f. 158	Class of 1990	1998 October 2
b. 3, f. 159	Class of 1991	1998 October 2
b. 3, f. 160	Class of 1992	1998 October 2
b. 3, f. 161	Class of 1993	1998 October 2
b. 3, f. 162	Class of 1994	1998 October 2
b. 3, f. 163	Class of 1995	1998 October 2
b. 3, f. 164	Class of 1996	1998 October 2
b. 3, f. 165	Class of 1997	1998 October 2
b. 3, f. 166	Class of 1998	1998 October 2

Accession 2014-A-024: Registrar's notebooks, 1976-2009

The Registrar's notebooks consist academic calendars, course information and schedules, enrollment and tuition data, class/student lists (including non-SOM students), grade and degree requirements, diploma lists, and commencement records. Additional records are listed below in notes with the individual notebooks.

Restricted until January 1, 2084

The Registrar's notebooks are arranged chonologically by academic year (Fall-Spring).

b. 1, f. 1	1976-1977	1976-1977
b. 1, f. 2	1977-1978	1977-1978
b. 1, f. 2A	1978-1979	1978-1979
b. 1, f. 3	1979-1980	1979-1980
b. 1, f. 4	1980-1981	1980-1981
b. 1, f. 5	1981-1982	1981-1982
b. 1, f. 6	1982-1983 Also includes exam schedules, course preference questionnaires, and Outside and Special student reports.	1982-1983
b. 2, f. 7	1983-1984	1983-1984
b. 2, f. 8	1984-1985	1984-1985
b. 2, f. 9	1985-1988	1985-1988
b. 2, f. 10	1988-1991	1988-1991
b. 2, f. 11	1991-1994	1991-1994
b. 2, f. 12	1994-1995 Also includes faculty and staff list.	1994-1995
b. 3, f. 13-14	1995-1996 Also includes Joint Degree student files and faculty and staff directory.	1995-1996
b. 3, f. 15-16	1996-1997 Also includes Preliminary Orientation Schedule.	1996-1997
b. 3, f. 17-18	1997-1998 Also includes Course Evaluation summaries.	1997-1998
b. 3, f. 19-20	1998-1999	1998-1999
b. 4, f. 21	1999-2000	1999-2000
b. 4, f. 22-23	2000-2001	2000-2001
b. 4, f. 24-26	2001-2002	2001-2002
b. 4, f. 27-28	2002-2003	2002-2003

b. 4, f. 29-30	2003-2004 Also includes academic policies records.	2003-2004
b. 4, f. 31-32	2004-2005 Also includes academic policies records.	2004-2005
b. 4, f. 33-34	2005-2006 Also includes exam schedule.	2005-2006
b. 4, f. 35-36	2006-2007 Also includes exam schedule.	2006-2007
b. 4, f. 37-38	2007-2008 Also includes Enterprise Learning credits, financial aid records, Honor Code, International Experience files, exam schedule, Course Evaluation summaries, and Board of Advisor files.	2007-2008
b. 4, f. 39-40	2008-2009 Also includes Enterprise Learning credits, financial aid records, Honor Code, International Experience files, exam schedule, Course Evaluation summaries, and Board of Advisor files.	2008-2009

Accession 2014-A-058: Admissions records, 2009-2012

Class of 2009	
Class of 2010	
Class of 2011	
Class of 2012	

Accession 2015-A-035: Office of Financial Aid records, 1992-2014

	Administrative files	
b. 1, f. 1	Declaration of finances	2006
b. 1, f. 2	Deutsche Bank loan program	2010-2011
	Gate student loan program	
b. 1, f. 3	Gate loan packaging	2000-2002
b. 1, f. 4	Portfolio performance status reports (PPSR)	2002-2003
b. 1, f. 5	Portfolio performance status reports (PPSR)	2005
b. 1, f. 6	Gate student loan program	2006
b. 1, f. 7	Homeland Security	2012
	International students	
	Class of 2004	
b. 1, f. 8-9	Local contact information	2004 Fall
b. 1, f. 10-14	Personal data forms	2002
	Class of 2005	
b. 1, f. 15-19	Certification forms and contact information	2003
	Class of 2006	
b. 1, f. 20-24	Certification forms and correspondence	2004
	Class of 2008	
b. 2, f. 1-2	Declararation of finances and correspondence	2006
b. 2, f. 3-5	Loan forgiveness-data and correspondence	1992-2000
b. 2, f. 6	Master of Business Administration-Electronic (MBA-E)-Class of 2014	2012
b. 2, f. 7	Master of Advanced Management (MAM)-admissions and correspondence	2012
b. 2, f. 8-9	Monthly summary of payment reports	1992-1998
b. 2, f. 10-11	Office of Institutional Research-reports and research data	2001-2003
b. 2, f. 12	Yale School of Management reports	1999-2001
	Student records	
	Class of 2002	
	Class of 2003	

Student records (continued)

Class of 2004
Class of 2005
Class of 2006
Class of 2007
Class of 2009
Class of 2010
Class of 2011
Class of 2012
Class of 2013
Class of 2014
Student records MBA-E
Class of 2011
Class of 2012
Class of 2013
Class of 2014

Accession 2016-A-059: Records of Clayton P. Alderfer, 1969-1997

Restricted until January 1, 2027

Course Materials

b. 1, f. 1	AD SCI 523a Intergroup Relations in Organizations	Undated
b. 1, f. 2-3	Gay/straight literature and teaching	1988-1989
b. 1, f. 4	Financial analysis and management project schedules	1990
b. 1, f. 5	Fall term courses	1985-1986
b. 1, f. 6	Individual and Group Behavior (IGB) administrative memos	1983-1988
b. 1, f. 7	IGB class lists	1987
b. 1, f. 8	IGB community building	1987
b. 1, f. 9	IGB community building-course designs	1981-1985
b. 1, f. 10	IGB community building exercises	1986-1987
b. 1, f. 11-12	IGB course evaluations	1987
b. 1, f. 13	IGB grades	1981-1983
b. 1, f. 14	IGB grades and course evaluations	1985
b. 1, f. 15	IGB learning contract	1987
b. 1, f. 16	IGB organizations	1985-1986
b. 1, f. 17	IGB organizations	1986-1988
b. 1, f. 18-19	IGB organizations-course critiques	1983
	IGB papers	
b. 1, f. 20	"Afunious"	1987
b. 1, f. 21	"Globetrotters"	1987
b. 1, f. 22	"The Good Prospects"	1987
b. 1, f. 23	"The Independent Variable"	1987
b. 1, f. 24	"Just Plain Spokes"	1987
b. 1, f. 25	"There be Dragons"	1987
b. 1, f. 26	IGB preparation	1985
b. 1, f. 27	IGB race	1981-1982
b. 1, f. 28	IGB section enrollment	1986
b. 1, f. 29	IGB staff	1980-1986

Course Materials (continued)

IGB units

b. 2, f. 1	Unit 1: Teaching introduction	1983-1987
b. 2, f. 2	Unit 2: Adult Development	1983-1987
b. 2, f. 3	Unit 3: Intragroup Dynamics	1980-1987
b. 2, f. 4	Unit 4: Leadership Styles	1986-1987
b. 2, f. 5	Unit 5: Intergroup Dynamics-Motto	Undated
b. 2, f. 6	Unit 6: Race and Ethnic Relations	1984-1987
b. 2, f. 7	Unit 7: Gender	1984-1987
b. 2, f. 8	IGB written assignments-originals	1986
	ofessional Files	
b. 3, f. 1	Berkeley conference	1974
b. 3, f. 2	CEGO lecture-discussion series	1977
D. 3, 1, 2	Correspondence-general	
b. 3, f. 3	1973-1980	1973-1980
b. 3, f. 4	1980-1982	1980-1982
b. 3, f. 5	Correspondence-faculty and personnel	1984
b. 3, f. 6	Correspondence and memoranda	1987
b. 3, f. 7	Curriculum Committee	1973-1978
b. 3, f. 8	Curriculum Committee-second year	1976-1977
b. 3, f. 9	Curriculum review	1979
b. 3, f. 10	Exchange article	1989
b. 3, f. 11	First New Haven National Bank-organizational study	1969
b. 3, f. 12	George Williams workshop	1982
b. 3, f. 13	Health services proposal	1977
b. 3, f. 14	School of Management-history and drafts	1990
b. 3, f. 15	Lectures and speeches-notes and correspondence	1980-1981
b. 3, f. 16	Memoranda to the interim board	1979
b. 3, f. 18	Oregon conference	1980
b. 3, f. 19	Ph.D. program memorandum	1978
b. 3, f. 20	The Phoenix Indian School-reports and research materials	1970-1971

Professional Files (continued)

b. 3, f. 21	Project 60 report	Undated
b. 3, f. 23	Taft School research report	1970
b. 3, f. 24	University of Virginia trip	1989-1990
Sch	nool of Management records	
	General files	
b. 3, f. 25	1975-1976	1975-1976
b. 3, f. 26	1976-1977	1976-1977
b. 3, f. 27	Academic calendar	1983-1984
b. 3, f. 28	Admissions	1981-1982
b. 4, f. 1	Administrative science curriculum development-correspondence and documentation	1972
b. 4, f. 2	Affirmative action	1978
b. 4, f. 3	Alumni	1983
b. 4, f. 4	Alumni board of directors	1982-1983
b. 4, f. 5	Alumni correspondence and ephemera	1984-1988
b. 4, f. 6	Alumni session feedback	1979
b. 4, f. 7	Alumni report: "Birth of the School" by William S. Beinecke	Undated
b. 4, f. 8	Alumni newsletter	1983-1984
b. 4, f. 9	Alumni survey	1989
b. 4, f. 10	Annual report	1979
	Assistant Director of Professional Studies (ADPS)	
b. 4, f. 11	ADPS counseling report	1982-1983
b. 4, f. 12	1983-1984	1983-1984
b. 4, f. 13	ADPS job activities report	1982-1983
b. 4, f. 14	ADPS student interest groups report	1982-1983
b. 4, f. 15	ADPS tutoring report	1982-1983
b. 4, f. 16	ADPS special projects committee	1982-1983
b. 4, f. 17	1983-1984	1983-1984
b. 4, f. 19	Black People in in Management Schools-presentation	1983
b. 4, f. 20	Campus dedication ephemera	1979
b. 4, f. 21	Charter class facebook	1976

School of Management records (continued)

b. 4, f. 22	Charter class wrap-up meeting	1978
b. 4, f. 23	Class of 1982-correspondence and ephemera	1982
b. 4, f. 24	Class of 1984-correspondence and ephemera	1984
b. 4, f. 25	Class of 1989-commencement ephemera and correspondence	1989
b. 4, f. 26	Community day	1988
b. 4, f. 27	Class of 1990-commencement ephemera	1990
b. 4, f. 28	Community building	1977
	Correspondence	
b. 4, f. 29	1978	1978
b. 4, f. 30	1979	1979
b. 4, f. 31	1980	1980
b. 4, f. 32	1982	1982
b. 4, f. 33	1982	1982
b. 4, f. 34	1983	1983
b. 4, f. 35	1983	1983
b. 4, f. 36	1984	1984
b. 4, f. 37	1984	1984
b. 4, f. 38	1984-1990	1984-1990
b. 4, f. 39	Correspondence-Benno Schimidt	1985-1988
b. 4, f. 40	Correspondence-Mike Levine	1988
b. 4, f. 41	Correspondence-Mike Levine	1988-1991
b. 4, f. 42	CPO policy on Ph.D. people	1983
	Curriculum	
b. 4, f. 43	1976	1976
b. 4, f. 44	1977-1978	1977-1978
b. 4, f. 45	1978-1979	1978-1979
b. 4, f. 45 b. 4, f. 46	1978-1979 Curriculum Committee	1978-1979 1978-1979
b. 4, f. 46	Curriculum Committee	1978-1979
b. 4, f. 46 b. 4, f. 47	Curriculum Committee Curriculum Committee report	1978-1979 1977-1978

School of Management records (continued)

b. 5 , f. 1	Debriefing meeting-Class of 1984	1984
b. 5, f. 2	Director of Professional Studies-correspondence and reports	1979-1990
b. 5, f. 3	Discipline Committee	1984-1985
b. 5, f. 4	DPS material-David Morgan	1983-1984
b. 5, f. 5	DPS staff job description	1978-1984
b. 5, f. 6	Doctoral program-academic guidelines	1982
b. 5, f. 7	Doctoral review	1987-1988
b. 5, f. 8	Educational Materials Development Center (EMDC)	1977
b. 5, f. 9	Evaluation of teaching performance	1977-1979
b. 5, f. 10	Faculty committee report	1989
b. 5, f. 11	Faculty time/workload	1979
b. 5, f. 12	Faculty/student advisors	1979-1984
b. 5, f. 13	Internship dialogue	Undated
b. 5, f. 14	Internships	1976-1977
b. 5 , f. 15	Jepson School of Leadership Studies	1990
b. 5 , f. 16	Joint degrees	1978
b. 5, f. 16	Joint degrees Liasion meetings	1978
b. 5, f. 16 b. 5, f. 17		1978 1980-1981
	Liasion meetings	
b. 5, f. 17	Liasion meetings 1980-1981	1980-1981
b. 5, f. 17	Liasion meetings 1980-1981 1981-1982	1980-1981
b. 5, f. 17 b. 5, f. 18	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes	1980-1981 1981-1982
b. 5, f. 17 b. 5, f. 18 b. 5, f. 19	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes 1982-1983	1980-1981 1981-1982 1982-1983
b. 5, f. 17 b. 5, f. 18 b. 5, f. 19 b. 5, f. 20	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes 1982-1983 1983-1984	1980-1981 1981-1982 1982-1983 1983-1984
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b. 5, f. 17 b. 5, f. 18 b. 5, f. 19 b. 5, f. 20 b. 5, f. 21 b. 5, f. 22 b. 5, f. 23 b. 5, f. 24	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985 Local 34 union drive/organizing	1980-1981 1981-1982 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985
b. 5, f. 17 b. 5, f. 18 b. 5, f. 19 b. 5, f. 20 b. 5, f. 21 b. 5, f. 22 b. 5, f. 23 b. 5, f. 24 b. 5, f. 25	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985 Local 34 union drive/organizing Minority experience at SOM-study	1980-1981 1981-1982 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985 1984
b. 5, f. 17 b. 5, f. 18 b. 5, f. 19 b. 5, f. 20 b. 5, f. 21 b. 5, f. 22 b. 5, f. 23 b. 5, f. 24 b. 5, f. 25 b. 5, f. 26	Liasion meetings 1980-1981 1981-1982 Liasion meeting minutes 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985 Local 34 union drive/organizing Minority experience at SOM-study News and events	1980-1981 1981-1982 1982-1983 1983-1984 1983-1984 1984-1985 1984-1985 1984 1978

School of Management records (continued)

b. 5, f. 29	OB partner's day	1983
b. 5, f. 30	OB story	1989
b. 5, f. 31	Policy sciences institute	1988
b. 5, f. 32	Ph.D program-Milgrom's memo	1983
b. 5, f. 33	Registrar/Assistant Registrar-personnel	1982-1984
b. 5, f. 34	Review of OB junior faculty	1989
b. 5, f. 35	Second term questionnaire	1976-1977
b. 5, f. 36	SOM budget	1983
b. 5, f. 37	SOM partners-Class of 1985	1982
b. 5, f. 38	"SOM Student" newsletter	1989-1990
b. 5, f. 39	Strike	1984-1985
b. 5, f. 40	Student workload and course evaluations	1990
b. 5, f. 42	Write-up of second year curriculum	1977
b. 5, f. 43	Yale management Partner's Day	1985
b. 5, f. 44	Yale College	1983-1984

Selected Search Terms

The following terms have been used to index the description of this collection in the Library's online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

Subjects

Business schools Management -- Study and teaching Universities and colleges -- Administration

Corporate Bodies

Yale University. School of Management Yale University. School of Organization and Management Yale University -- Administration