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Collection Overview

REPOSITORY: Manuscripts and Archives
Yale University Library
P.O. Box 208240
New Haven, CT 06520-8240
mssa.assist@yale.edu
http://www.library.yale.edu/mssa/

CALL NUMBER: MS 921

CREATOR: Fairchild, Lewis W.

TITLE: Lewis W. Fairchild papers

DATES: 1867–1888

PHYSICAL DESCRIPTION: 1 linear foot

LANGUAGE: English

SUMMARY: A large part of the papers consist of letters from Alvin J. Johnson, publisher in New York of bibles, atlases and encyclopedias, to Lewis W. Fairchild concerning the sale of books in Fairchild's territory. The remainder of the papers consists of letters and weekly reports on sales to Fairchild and Johnson from their agents and canvassers in Connecticut, Massachusetts and New York. Also included are Fairchild's personal bills (1884-1888). These papers were formerly known as the Alvin J. Johnson Papers.

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Requesting Instructions
To request items from this collection for use in the Manuscripts and Archives reading room, please use the request links in the HTML version of this finding aid, available at http://hdl.handle.net/10079/fa/mssa.ms.0921.

To order reproductions from this collection, please go to http://www.library.yale.edu/mssa/ifr_copy_order.html. The information you will need to submit an order includes: the collection call number, collection title, series or accession number, box number, and folder number or name.

Key to the container abbreviations used in the PDF finding aid:
b. box
f. folder

Administrative Information

Immediate Source of Acquisition
Purchased in 1965.
Conditions Governing Access

The entire collection is available on microfilm.

Patrons must use FILM HM 262 instead of the originals.

Conditions Governing Use

Copyright status for collection materials is unknown, though much of the material in this collection is likely in the public domain. Transmission or reproduction of materials protected by U.S. Copyright Law (Title 17, U.S.C.) beyond that allowed by fair use requires the written permission of the copyright owners. Works not in the public domain cannot be commercially exploited without permission of the copyright owners. Responsibility for any use rests exclusively with the user.

Preferred Citation

Lewis W. Fairchild Papers. Manuscripts and Archives, Yale University Library.

Existence and Location of Copies

The entire collection is available on microfilm (HM 262).

Scope and Contents

This collection consists of correspondence, reports, and receipts pertaining to the business of Alvin Jewett Johnson (1827-1884) of New York City, “publisher of atlases, cyclopedias and other books.” Letters from Johnson to his regional supervisor, Lewis W. Fairchild are included, as are letters and weekly reports on sales from local agents and canvassers in Connecticut, Massachusetts, and New York, to Fairchild. The letters and reports concern publication, advertising, and sales of books, problems with competing firms, and the training of salesmen and other employees. Fairchild’s personal bills complete the collection.

These papers were purchased for Yale University in 1965. They were formerly known as the Alvin Johnson Papers.
<table>
<thead>
<tr>
<th>Container</th>
<th>Description</th>
<th>Date</th>
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<tr>
<td>b. 1, f. 1 - 7 reel 1U</td>
<td>Letters to Lewis W. Fairchild from Alvin J. Johnson</td>
<td>1867–1869</td>
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<tr>
<td>b. 1, f. 8 - 24</td>
<td>Letters and weekly reports to Lewis Fairchild</td>
<td>1868–1869</td>
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<tr>
<td>b. 2, f. 25 - 33</td>
<td>A-H</td>
<td>1868–1869</td>
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Selected Search Terms
The following terms have been used to index the description of this collection in the Library’s online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

Subjects
Booksellers and bookselling
Business
Businessmen

Geographic Names
Sunderland (Mass.)

Preferred Titles
Alvin J. Johnson Papers

Names
Fairchild, Lewis W.
Johnson, A. J. (Alvin Jewett), 1827-1884